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Difference Effects of Trade by Type of Employment, Gender, Age and Education: Evidence from Matched Employer-Employee Data in Japan

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## Abstract

The effect of imports and exports has long been a topic of special interest to economists in the modern era of expanding globalization, but few studies have examined the effects on the worker by characteristics. This paper studies the effect of imports and exports by worker groups, evaluating diverse types of employment positions, which was not done in previous research. We match employer-employee data from the Basic Survey on Wage Structure and the Basic Survey of Japanese Business Structure and Activities from 1998 to 2008, and estimate the elasticities of labor demand. Our results indicate that trade increases the demand for well-educated workers for an indefinite period, but imports increase the demand for such workers with a limited-term contract for females. We do not find a significant negative effect from the increase in imports from Asia. The effects are related to differences among types of employment, education levels and gender.

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#### 1. Introduction

Interest in the impact of exports and imports on the labor market has remained high over the last few decades. In 2011, in particular, much attention has been paid to this issue in Japan because there are growing concerns about the collapse of domestic industry given that the manufacturing bases of East Japan were struck by an earthquake disaster in March 2011, and Japanese enterprises are facing appreciation of the yen due to the euro crisis.

Much of the research examines the impact of imports on workers by skill level (Feenstra and Hanson, 1999; Ekholm and Hakkala, 2005; Sakurai, 2000b; Ahn, Fukao and Ito, 2008). They report that imports of intermediate goods from low-income countries affect labor composition, shifting the labor requirements to highly skilled workers. Other studies note that offshoring increases the ratio of non-regular workers to whole country worker (Machikita and Sato, 2011; Tomiura, Ito and Wakasugi, 2011). In recent years research has been conducted using employer-employee data with rich information on both companies and workers. These studies mainly explore the impact of exports and whether or not the high wages of exporters are caused by the changing worker-pool composition, an increasing return on highly skilled workers, or growing productivity (Krishna, Poole and Senses, 2011; Frias, Kaplan and Verhoogen, 2009).

Although many previous studies examined the impact of exports and imports on workers as a homogenous group, little is known about the effect of trade on workers by type of employment, by gender or by age. Most theoretical studies considered the model dividing labor by skill, and empirical studies examined the effects on workers according to their education levels or to the division of production/non-production workers. Those studies considering the type of employment discuss the changing *ratio* but not the *quantity* of each type of employment. Due to the recent development of employer-employee data, it is now possible to analyze the effects of trade by each worker type. However, previous papers using employer-employee data focus only on labor composition, and not yet on the effect of imports and exports on workers. Thus, we analyze employer-employee data and examine this effect. Moreover, we try to estimate the data at the company level instead of industry level, in contrast to previous papers,

and extend the previous empirical method. We analyze the effect of other companies' export and import decisions on a target company, including the effects on subcontractors and the attendant change in behavior of the target company. For example: Company A purchases from Company B in its home country, but changes to purchasing from Company C abroad. The effect of this change on Company A appears in the increasing ratio of imports by other companies.

Variety in types of employment arrangements has greatly expanded in recent years. Specifically, the number of workers working for a non-traditional number of hours and for non-traditional contract periods has greatly increased in many developed countries, and at the same time, disparities in treatment and pay among these workers is being recognized. We can assume that the impact of trade also affects such differences among workers. The goal of this study is to clarify the effects of export and import purchases on workers by type of employment, gender, education level, and age.

We have five main findings. First, increasing export levels increases the demand for workers with higher education levels and decreases the demand for workers with lower education levels; but among exporting companies, the demand for female workers falls in the cases of exports to Asia and North America. Second, increasing imports increases the demand for skilled labor and clearly decreases the demand for unskilled male labor, but the increases the demand for all female workers with contracts for a limited time period. Third, increasing export levels increases the demand for subcontractors, but we do not find a significant effect with the increase in imports from Asia. Fourth, we little succeed determining a clear effect comparing the two cases; workers divided by contract base and by designation at the workplace; those groups designated only by contract period consist of a mix of the two different types of worker (regular and non-regular staff). We also find different effects depending on the trade direction and the worker's age. Finally, increasing wages increases the number of working hours for part-time workers and workers with contracts for a limited time period, but decreases the number of workers for a definite period, and substitutes between gender (for example, increasing the wages of female workers with a junior high school education increases the number of male workers with the same education level). When wages increase on an hourly basis for permanent employees with a particular

level of education, this increase correspondingly decreases the demand for workers with other employment arrangements at the same education level. Further, the impact of increasing wages for males is greater on female employees than is the impact of the same wage increase for females on the male employees.

The remainder of the paper is organized as follows. The next section reviews previous studies and proposes our hypotheses and theory. Section 3 describes our empirical approach and explains the data set. Section 4 presents the empirical results and Section 5 concludes.

## 2. Literature Review and Theoretical Model

Various theories about the effect of imports on workers exist. One of the key theories is presented in a string of studies discussing the Stolper-Samuelson effect. The Stolper-Samuelson effect suggests that increasing the price of goods induces an increase in the price of components or materials (factors) used intensively in such products. However, in practice, price data are often incomplete because the changing mix of goods produced with different factor proportions is not directly linked with factor prices, and price is often determined by factors unrelated to trade (Goldberge and Pavcnik, 2007). To address this issue, the Heckscher-Ohlin-Vanek (HOV) model aggregates the factor contents of trade to the underlying endowments of a specific country. Feenstra and Hanson (1999) and Feenstra (2004) apply the HOV model and make an outsourcing model indicating that a fall in the price of import intermediate inputs, (in other words, the price of outsourcing), decreases the factor price used extensively for those imports, which is often the wages of unskilled labor in developed countries. Specifically, demand for skilled labor increases in developed countries when imports levels increase, and in developing countries when export levels increase. From the perspective of developing countries, the demand for skilled labor increases because the workers contributing to export intermediate inputs for developed countries are relatively high skill, compared to that of workers producing goods for domestic markets. This interdependence of events is

the string theory and it is widely applied by many researchers (e.g., Sakurai, 2004; Sasaki and Sakura, 2004)

The other key theory is skill-biased technological change (SBTC). Trade, both imports and exports, induces increases in research and development (R&D) and promotes the utilization of exciting new technologies. Technological development, as well as offshoring, increases productivity by causing the implementation of new technological skills requiring increases in skilled labor and their headquater productive activities. Technological development does not, however, affect the productivity of other types of labor. This technological change or augmentation of import intermediate inputs leads to increases in the relative demand for skilled labor versus unskilled labor. Ekholm and Hakkala¹ (2005) and Sakurai (2004) apply this theory. Sasaki and Sakura (2004) compare the effect of this theory with that of the above string theory.

Another line of explanation for the effects of imports and exports on workers focuses on the production activity of a particular company, rather than on the country as a whole. Machikita and Sato (2011) consider permanent and temporary workers, rather than skilled and unskilled workers. They assert that companies incur termination costs when dismissing permanent workers. Thus, the marginal cost of temporary workers stays constant, but that of permanent workers per divided unit of labor increases when total labor increases. Hence, the maximum number or limit of permanent workers is determined by the point at which the marginal cost of temporary workers equals that of permanent workers. The total amount of labor is determined by the point at which the marginal cost of labor equals marginal revenue; stated another way, this marginal cost of labor is the marginal cost of temporary workers, because the marginal cost of permanent workers is higher than that of temporary workers beyond the intersection point of equal numbers of both. Thus, the number of temporary workers can be determined. When outsourcing increases a company's marginal revenue, the number of temporary workers increases, but that of permanent workers is unaffected. Thus, the ratio of temporary workers increases. Hummels et al. (2011) explain this phenomenon another way: they made a production function such that unskilled labor and import inputs are substituted for one another.

<sup>&</sup>lt;sup>1</sup> Ekholm and Hakkala (2005) argued factor-biased technological change (FTBC).

In light of the previous studies, this paper considers the following issues. Increasing imports negatively affects the competitive labor that produces the same goods in the home or importing country. In contrast, increasing imports positively affects the complementary labor needed for using imported goods. If imported purchases are relatively unskilled-labor-intensive products, the demand for unskilled workers in the importing country decreases and the demand for skilled workers increases. In the same way, increasing export levels increases the relative demand for workers producing those goods. If exported goods are relatively male-labor-intensive products, the demand for male workers increases in the exporting country. Whether or not labor has a competitive (or complementary) relationship with producers of imported goods, and whether labor is intensively employed in producing goods for export depends on skill levels, the working stage of production and costs. Skill is substituted not only by educational attainment, but also by type of employment. Non-regular staff or staff for a definite period can be a proxy for lower-skilled workers than regular staff or staff for an indefinite period, even if their educational level is the same, because their training for human capital development is often minimal. Even if skill levels are the same between them, non-regular staff or staff for a definite period compete with producers of imported goods or intensively work for exporting goods because regular staff or staff for an indefinite period have termination costs. Thus, costs for regular staff or staff for an indefinite period are higher than those for non-regular staff or staff for a definite period.

We can argue the same point about part-time workers. We divide part-time workers by regular or non-regular staff and staff for an indefinite period or a definite period. Additionally, the human development opportunities for part-time workers are less than those for full-time workers, and also their cost are lower than regular staffs or staffs for an indefinite period. The working stage of production is also a point to consider. International specialization has progressed in recent years, and some stages of production are now outsourced to foreign countries, while others are still performed in the home country. Thus, the working stage of production is to a degree observable from the age, gender, or number-of-subcontractors data.

Thus, we hypothesize as follows. Increasing the level of export goods increases the numbers of skilled workers (highly educated workers, regular staff, staff for an indefinite period), as well as subcontractors, in the exporting country. In contrast, increasing exports decreases unskilled labor, such as workers with low education levels, non-regular staff and staff for a definite period. Increasing imports decreases unskilled labor levels (poorly educated workers, non-regular staff, staff for a definite period) workers, male workers used intensively in the manufacturing industry, and subcontracted workers. Increasing imports increases the demand for skilled labor and for lower cost part-time workers. We examine empirically these hypotheses in this paper.

Regarding empirical previous research, the cost function is used by many researchers to analyze the impact of increasing imported intermediate goods (Feenstra and Hanson, 1999; Feenstra, 2004; Ekholm and Hakkala, 2005; Sakurai, 2000; Sakurai, 2004; Ahn, Fukao and Ito, 2008; Sasaki and Sakura, 2004). Feenstra and Hanson and Feenstra make the short-run cost function defined by unskilled labor, skilled labor and capital, when the levels of capital and output are fixed. They estimate for 447 industries within the U.S. manufacturing sector from 1979 to 1990. Their data are industry level, although they find the changes in relative employment and wages of skilled workers within industries are greater than those between industries. They use nonproduction labor as a proxy for skilled labor. They find a positive effect of outsourcing on nonproduction wage share.

Ekholm and Hakkala (2005) use educational attainment for skill level, rather than using nonproduction or production workers, and they calculate elasticity using Swedish data from 1995 to 2000. They argue that an increase of one percentage point in offshoring by a low-income country reduces the demand for workers with upper secondary education by about 3.5 percent, and increases the demand for workers with tertiary education by 5 to 6 percent in that country.

In the case of Japan, Sakurai (2004) examines the theory of skill-biased technological change, and finds that R&D and investing in computer technology for workers positively affect wages of workers with tertiary education. Sakurai (2000) examines the impact of outsourcing using data from a census of manufacturers and nonproduction labor as a proxy for skilled labor. Sakurai (2000) does not find a clear impact caused by the short data period (1987 to 1990).

A clear impact of outsourcing is found by Ahn, Fukao and Ito (2008). They examine the effect of outsourcing by region and education level attainment at the industry level. They use the Japan Industrial Productivity database (JIP) database that compiled by the Research Institute of Economy, Trade and Industry research project for fiscal year 2004 to 2005. The elasticity they calculated indicates that import intermediated inputs from Asia, Europe and North America are substitutes for workers with lower secondary, upper secondary and tertiary education levels, respectively.

Sasaki and Sakura (2004) conducted their research over a longer period. They analyze date for 1988 to 2003 by industry levels, despite that their data only include male workers and 14 manufacturing industries, and only note workers having attained tertiary education levels. Sasaki and Sakura (2004) find that increasing the ratio of imported goods from East Asia to domestically produced goods and total imported goods, and increasing the ratio of goods produced abroad to goods produced both domestically and abroad, increases the wages of workers with tertiary education.

Other methods besides the cost function analysis are used by Machikita and Sato (2011) and Tomiura, Ito and Wakasugi (2011). Machikita and Sato indicate that the share of imports input has a positive impact on the ratio of temporary workers. Tomiura, Ito and Wakasugi find that offshoring negatively affects the ratio of full-time regular employees to all workers. Both studies argue that outsourcing replaces permanent workers with temporary workers.

In recent years, employer-employee data have been used by many researchers; (Verhoogen, 2008; Frias, Kaplan and Verhoogen, 2009; Hummels, Jørgensen, Munch and Xiang, 2011). Frias, Kaplan and Verhoogen find that an increase differential wage premia at the company level within industries by the late 1994 peso devaluation in Mexico is reflected in the differential responses of companies to the currency shock. Both company data and worker data support the hypothesis that sorting by labor ability can explain the phenonmenon of companies with high export levels paying higher wages than\_those with lower levels of exports and those that do not export goods.

Hummel et al. (2011) eliminate the factors offshoring changed by transport costs and exchange rate, among others, by using instrument variables and include

instead the factor *offshoring changed by productivity*. They find that increasing offshore production increases the wages of skilled labor but decreases that of unskilled labor.

This paper constructs an employer-employee data set, estimates the cost function, and calculates elasticity. We conduct our estimation at the company level, rather than the industry level, because outsourcing changes the composition of factors at the company level. This study captures not only the effects of imports and exports on workers by varying educational levels, but also by type of employment, gender, and age. We also address the effect of imports and exports on subcontraced workers. The next section describes our empirical approach in detail.

# 3. Empirical Approach

# 3.1 Empirical Model

We begin by assuming that capital and input goods can be treated as fixed factors when considered for time periods of at least one year, but that labor should be treated as a variable. Assuming that the variable cost function in company *i* has a translog form, we can write it as

$$\ln C_{i} = \alpha_{i} + \sum_{j} \beta_{j} \ln w_{ij} + \frac{1}{2} \sum_{j} \sum_{k} \gamma_{jk} \ln w_{ij} \ln w_{ik} + \sum_{l} \delta_{l} \ln x_{il}$$

$$+ \sum_{j} \sum_{l} \zeta_{jl} \ln w_{ij} \ln x_{il} + \frac{1}{2} \sum_{l} \sum_{m} \eta_{jk} \ln x_{il} \ln x_{im} + \sum_{n} \kappa_{n} z_{in}$$

$$+ \sum_{n} \sum_{j} \lambda_{nj} z_{in} \ln w_{ij} + \sum_{n} \sum_{l} \mu_{nl} z_{in} \ln x_{il} + \frac{1}{2} \sum_{n} \sum_{o} \nu_{no} z_{in} z_{io} , \qquad (3-1)$$

where  $C_i$  is the total variable cost for company i,  $w_{ij}$  is the wages of the optimally chosen workers in labor category j in company i,  $x_{il}$  is fixed inputs or outputs l in company i, and  $z_{in}$  is the structural variable n in company i, including year dummy, that shifts variable cost.

Differentiating the translog cost function with respect to wage  $w_{ij}$  yields the payment to workers in labor category j in company i relative to variable costs, which we denote by the cost shares  $S_{ij}$ .

$$S_{ij} = \beta_j + \sum_k \gamma_{jk} \ln w_{ik} + \sum_l \zeta_{jl} \ln x_{il} + \sum_n \lambda_{nj} z_{in} , \qquad (3-2)$$

where  $S_{ij} = \partial \ln C_i/\partial \ln w_{ij} = \left(w_{ij}/C_i\right)/\left(\partial C_i/\partial w_{ij}\right) = w_{ij}L_{ij}/\sum_k w_{ik}L_{ik}$ . We employ some definitions about labor category depending employment, gender, education level, and age, which are explained in Section 4. As for fixed input and output factor  $x_{ij}$ , we use three variables: tangible fixed asset, total output, and total input. Structural variable  $z_{in}$  includes factors regarding firm's international economic transaction such as overseas affiliates dummy, export and import dummy, ratio of export to and import from four regions (Asia, North America, Europe, and the other region) by each company, ratio of export to and import from four regions by other companies in the same industry, as well as year dummy.

We also calculate elasticities of factor demand using estimation results. The elasticity of labor demand in labor category j with wage for labor categories j and k is

$$\varepsilon_{ij} = \frac{\partial \ln L_{ij}}{\partial \ln w_{ii}} = \frac{\gamma_{ij} + S_{ij}^2}{S_{ii}} - 1 \tag{3-3a}$$

$$\varepsilon_{jk} = \frac{\partial \ln L_{ij}}{\partial \ln w_{ik}} = \frac{\gamma_{jk} + S_{ij}S_{ik}}{S_{ii}}$$
(3-3b)

where  $L_{ij}$  denotes the demand for labor in labor category j. Homogeneity of degree one in prices and symmetry of underlying translog cost function requires  $\sum_k \gamma_{jk} = 0$  and  $\gamma_{ij} = \gamma_{ji}$ . These characteristics also make the condition  $\sum_k \varepsilon_{jk} = 0$  satisfied. We estimate share equations using an iteration of Zellner's method for seemingly unrelated regression equations (ISUR). Since the sum of labor cost shares equals one, one equation needs to be dropped, and ISUR can be applied as a method independent of the deleted equation.

The elasticity of labor demand in category *j* with respect to exporting by own company, exporting by other companies in the same industry, outsourcing by own company, or outsourcing by other companies in the same industry is demonstrated by

$$\varepsilon_{jl} = \frac{\partial \ln L_{ij}}{\partial \ln x_{il}} = \frac{\varsigma_{jl}}{S_{ij}} \tag{3-4}$$

We use cost share  $S_{ij}$  of sample means to calculate the above elasticities.

# 3.2 Data

Data including detailed information about both workers and companies, such as the type of employment, trade, sales, and other information, in one survey do not exist in Japan. Therefore, we construct the employer-employee data set ourselves using the Basic Survey on Wage Structure and the Basic Survey of Japanese Business Structure and Activities, with information from 1998 to 2008. The Basic Survey on Wage Structure is conducted by the Ministry of Health, Labor and Welfare on establishments with 10 or more regular employees, and private establishments with five to nine regular employees, as well as on workers selected by a uniform sampling method from among the establishments that were selected for the Basic Survey on Wage Structure, to obtain a clear picture of the wage structure throughout Japan. The Basic Survey on Wage Structure provides rich information about workers, including as to their education level attainment, age, gender, type of employee, and workplace. The Basic Survey of Japanese Business Structure and Activities is conducted by the Minister of Economy, Trade and Industry, and covers enterprises with 50 or more employees, having excess capital or investment funds valued at over 30 million yen. Covered industries are mining, manufacturing, wholesale and retail trade, and the food and drink industry. Because the conducted unit of workers data from the Basic Survey on Wage Structure is work establishment, whereas the unit of company data from the Basic Survey of Japanese Business Structure and Activities is enterprises, we use the Establishment and Enterprise Census to link both data sets. The Establishment and Enterprise Census is conducted on all establishments in Japan to compile a complete directory as the master sampling framework for various statistical surveys, including the Basic Survey on Wage Structure by the Statistics Bureau.

We link both data sets using the following steps. First, data from the Basic

Survey of Japanese Business Structure and Activities for 2008<sup>2</sup>, the latest survey that we can obtain, is matched with the Establishment and Enterprise Census in 2006 using postal codes and company names. Only the Establishment and Enterprise Census in 2006 has information about which establishment belongs to which enterprise. Hence, we connect this data set to all data from the Basic Survey of Japanese Business Structure and Activities for other years using the number permanently assigned to enterprises in this survey. Second, each Basic Survey on Wage Structure is matched to the Establishment and Enterprise Census in the year corresponding to the master sampling framework using city codes, survey area codes, the number assigned to the establishment, and a code number corrresponding to an industrial classification system. We connect all these data sets using city codes, survey area codes, and the number assigned to the establishment in the previous survey in the Establishment and Enterprise Census. (Because only the data set for 2006 has information about which establishment belongs to which enterprise, as stated above, we have to connect all data sets to that information for 2006.) Finally, the data set derived from the first step is matched to that of the second step, and we obtain the full data set, including workers' information, along with their working enterprises data.

Using this data set, we calculate the cost share by using the hourly wage rate as *wage*, and labor hours multiplied by the number of workers as the *demand for labor*. We also estimate Equation 3-2 by using the wage per person as *wage*, and the number of workers as the demand *for labor*.

We explain some independent variables below. First, working groups is divided by regular and non-regular staff or staff for an indefinite and definite period, as well as gender and education level attainment. (In Japan, the share of non-regular staff who are not called regular (Seiki in Japanese), increases from about 16 percent in the late 1980s to about 34 percent in 2008, although the share of workers employed on a contract basis for less than one year changes slightly from 12 percent to 16 percent during the same period. It seems that the designation in the workplace is more important than the contract period. In particular, 11.64 percent of all employees in the latest Employment Status Survey for 2007 work as non-regular staff for an indefinite

<sup>&</sup>lt;sup>2</sup> It was conducted in 2008, but the data were published in 2009.

time period. We next compare the estimation results by both classifications of workers characteristics. However, we can obtain the data collected by regular and non-regular staff only for after 2005.

Second, part-time workers in the Basic Survey on Wage Structure means workers whose scheduled working hours per day or per week are less than those of general workers in that establishment, and who are not temporary workers. The Basic Survey on Wage Structure does not cover the data of the education level of these employees. When we do not indicate "part-time workers" and the workers are designated by education level, they are not part-time workers<sup>3</sup>.

Third, the export dummy is 0 if the amount of exports to Asia, North America, Europe, and other regions equals 0, otherwise 1. In addition, the import dummy is 0 if the amount of imports from Asia, North America, Europe and other regions excluding the Middle East, is 0, otherwise 1.

Fourth, the ratio of exports to Asia (North America, Europe, other regions) by other companies in the same industry is calculated as follows: total exports to Asia (North America, Europe, other regions) in the specific industry minus the amount of exports to Asia (North America, Europe, other regions) by the specific company, divided by the total amount of sales in the specific industry. The ratio of imports from Asia (North America, Europe, other regions) by other companies in the same industry is calculated as follows: total imports from Asia (North America, Europe, other regions) in the specific industry minus the amount of imports from Asia (North America, Europe, other regions) by the specific company, divided by the amount of inputs in the specific industry.

Finally, we assume that the subcontractors and companies which import goods belong to the same industry. For example: Company A in Industry D typically purchased from Company B in Industry D in its home country, but then changes its trading partner and instead begins to import from Company C abroad. Company B recognizes the effect of this change in Company A as the increasing ratio of imports by other companies in the same industry.

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<sup>&</sup>lt;sup>3</sup> They are called *regular workers* in the Basic Survey on Wage Structure, but we avoid clear notification in the text because it can be confused with the term *regular*, meaning based designation at the workplace in the text.

We report detailed descriptive statistics in Table 1. The male log of mean wages by company is higher than that of females, excluding part-time workers. The observation is the number of companies. This number is reduced by the matching process from around 20,000 companies each year in the Basic Survey of Japanese Business Structure and Activities to 3000 companies. Table 1 also presents the percentage of each worker type. It is important to note that this is calculated by individual worker data, but we estimate the cost function by company level. The sample about worker groups divided by designation at the workplace from post 2005 because these data are only included after 2005. Comparing Table 1 and the Basic Survey on Wage Structure in 2008 (which is not matched with company data), the ratios of worker groups are almost the same. The most important groups are junior high school or senior high school and staff for an indefinite period for males: 26.38 percent in the Basic Survey on Wage Structure and 39.95 percent in our sample. The next important group is higher professional school, junior college, university, or graduate school, and staff for an indefinite period for males: 22.26% in the Basic Survey on Wage Structure and 25.78 percent in our sample. Our sample includes more male workers than does the Basic Survey on Wage Structure: 70.13 percent in our sample, compared to 59.3 percent in the Basic Survey on Wage Structure.

# 4. Results

## 4.1 The Elasticities of Labor Demand with Trade

Table 2 presents the elasticities of labor demand with the export and import dummies, exporting and outsourcing. The coefficients estimated by Equation 3-2 are shown in the Appendix. Export activities increase the demand for male workers with higher education, regardless of the contract period, but decreases the demand for workers with lower education for both genders. Figure 1 describes the trends of the year dummy (reference 2008 data). The left axis is the coefficient of the year dummy for workers with lower education, and the right axis is that for workers with higher

education. The demand for workers with lower education trends toward declining; the demand for workers with higher education trends upward, and there is a stronger tendency for males than for females.

On the other hand, the impact of import activities is remarkably different between male and female workers. Import activities increase the demand for female workers with junior high school or senior high school diplomas for a definite period, female workers with higher professional school, junior college, university, or graduate school diplomas for a definite period, and part-time female workers for a definite period. We do not find that the elasticity for part-time workers is higher than for the others. This means that even if the cost of part-time workers is lower than for the others in Section 2, the skills differ among them and the part-time worker does not substitute for other workers in some jobs. In contrast, import activities decrease the demand for male workers with less education or part-time workers for an indefinite period, and increases the demand for male workers with more education for an indefinite period.

Among export companies, the impact differs between male and female workers even for the same education attainment level and the same type of employment. The increasing ratio of exports to total output increases the demand in Asia and North America for male workers with higher education levels for an indefinite period, but decreases it for female workers. The reason for this might be the different gender-specific roles performed by workers within the same company— We eliminate differences between industries by using an industry dummy, and include either the non-trade industries in which females work extensively—or unobserved skill bias which appears as a gender difference. Even exporting activities with regard to workers for a definite period, a one-percentage-point increase in the export ratio to Asia is estimated to reduce the demand for male workers with higher education by about 1.3 percent.

Among importing companies, there is a clear contrast in the impact for male workers of various education levels; an increasing ratio of imports has a negative impact on the workers with less education, but a positive impact for workers with higher education levels. The reason for this clear effect for male workers is the exclusive use of male workers in manufacturing. As to the import ratio from Asia, it reduces the demand for male workers with less education, but by contrast, increases the demand for

all female workers for an indefinite period.

Next, we consider the impact from other companies in lower part of Table 2. In contrast to the direct effect of exports from a worker's own company, the effect of exports from other companies in the same industry is positive for the workers with lower education levels and negative for the workers with higher education levels, both male and female. It is possible to say that the workers with less education work for subcontractors of the exporting company; thus, increasing export activities of other companies means growth for the export company and increases the demand for subcontractors. In contrast, increases in export activities of other companies means growth for the competitors and a corresponding decrease in exports for the target company, and thus demand, for the workers with higher education levels. The same situation apples to both male and female part-time workers for a definite period. A one-percentage-point increase in the exporting ratio to North America is estimated to increase the demand for both male and female part-time workers for a definite period by about 4 percent.

Regarding the effect of import activities from other companies, there is no significant impact for Asia. We do not find evidence that increasing import intermediate inputs from Asia decreases the demand for subcontracted workers with less education in the home country. Rather, a one-percentage-point increase in the import ratio from Europe is estimated to increase the demand for workers with lower education levels for a definite period by about 5 and 4 percent in males and females, respectively. As to workers with higher education levels, there is an opposite impact between import activities of their own companies and that ofother companies, as well as the export activities: Increasing the import ratio of other companies means growth of competitors, and a corresponding decrease in demand for their products.

We combine junior high school graduates with senior high school graduates into one worker group, and combine higher professional school or junior college graduates with university or graduate school graduates into another group in order to reduce the number of worker groups and simplify the estimation. We then check whether the effects differ greatly among these groups, without regard to the work contract period. Table 3 shows the elasticities by each education-attainment group. We

find the opposite impacts between the demand for workers with junior high school education and for workers with senior high school diplomas in the export activities of other companies to Asia, North America, and Europe, as well as the import ratio of other companies from North America and the other regions, for male workers.

Therefore, we create worker groups of junior high school and senior high school graduates for males. We also divide workers by gender and contract period. Table 4 presents the elasticities for these worker proups. We find significant impacts of exporting ratios to Asia and North America in workers with lower education levels, although we cannot find these impacts in Table 2. Increasing the exporting ratio to Asia and North America decreases the demand for workers with a junior high school education but does not affect the workers with a high school education. Regarding Table 4, we understand that the negative impact on workers with lower education levels for an indefinite period in Table 2 comes from the effect of workers with a senior high school eduation for an indefinite period. As to the import ratio, it mainly affects the workers with senior high school diplomas. We can thus understand that the negative impact of the workers with low education levels, including junior high school graduates and senior high school graduates, in Table 2 comes from senior high school. The different impacts between male workers with junior high school diplomas and those with senior high school diplomas are shown in the effects from the activities of other companies in Table 3. Then, regarding these effects in Table 4, the export ratio to Asia by other companies increases the demand for workers with a senior high school education for an indefinite period, as well as the effect on workers with lower education levels for an indefinite period in Table 2. In contrast, it decreases the demand for workers with a junior high school education in Table 4. However, the export ratio to North America by other companies increases the demand for workers with a junior high school education. Even for workers in the same category, the role in the production stage differs depending on the export direction of the goods. The effect of the export ratio to Europe by other companies becomes apparent when the worker groups are divided into junior high school education and senior high school education levels. This effect decreases the demand for workers with only a junior high school education, but increases the demand for workers with a senior high school education for an indefinite period. Regarding the

import ratio by other companies, that from North America can be shown in Table 4, although there is no significant effect shown in Table 2. The results indicate that the workers with a senior high school education for an indefinite period are in a complementary relationship with imported goods, but the workers with only a junior high school education and for an indefinite period compete with workers from abroad.

Next, we compare the results between the estimation when a worker group is divided by contract period and when the worker group is divided by designation at the workplacee. Table 5 shows the results using the contract period. The same method is used for Table 2 but the estimation period is shorter than for Table 5 due to a comparison of the results of estimation when the worker group is made by designation at the workplace using the data collected after 2005. We find almost the same results in Table 2 as in Table 5, although the number of significant elasticities is reduced in Table 5. Table 6 presents the results using designation at the workplace. Despite having almost the same results as Table 5, the impacts on the non-regular, part-time workers in Table 6 are remarkable. As we already show in previous section, the workers who are non-regular workers but workers for an indefinite period are many in Japan. They are included in part-time workers for an indefinite period group in Table 5, but this category also includes the part-time regular workers, then this category mixes the two different types of workers and cannot demonstrate the effect clearly. In Table 6, non-regular part-time workers catch the effect clearly and the elasticities become significant. The imported goods from Asia increase the demand for non-regular staff in part-time workers. In contrast, increasing the import ratio from Europe decreases the demand for these workers. The effect of imports differs depending on their origination country.

We present some additional estimations. Table 7 presents the result of estimation using the wage per capita, not using hourly wage, as for the above results. We cannot find a great difference in elasticities between Table 7 and Table 2, but the elasticities of wages are quite different between them as shown in 4.2.

Table 8 shows the results by age groups. The exporting activities have a negative effect on male workers under the age of 30, and a positive effect on older male workers aged between 30 and 50, regarding the export dummy and each export ratio according to country of final destination. However, for females, even older workers have

negative elasticities of labor demand with export. Regarding the import ratio, this has a negative impact on male workers under the age of 30 and also the male workers aged between 50 and 60. The effect is mixed in the worker groups aged beetween 30 and 40; increasing the import ratio from Asia decreases their demand while increasing that of North America increases their demand. This conclusion is consistent with above results. The significant elasticities of labor demand with the import ratio from Asia are negative for males, but for North America and for male workers with higher education levels, they are positive in Tables 2 through 7. By contrast, the demand for female workers aged between 40 and 60 increases with an increase in the ratio of imports from Asia. This is the consistent with above results for part-time workers in Table 6, likely because as many part-time workers resume their work after raising their children, they thus tend to be aged 40 and older.

## 4.2 The Elasticities of Labor Demand with Wage

Tables 9, 10, 11, 12, 13, 14 and 15 present the elasticities of labor demand with wage that are calculated using the coefficient from the same estimation, Equation 3-2, with Tables 2, 3, 4, 5, 6, 7 and 8, respectively. First, we see the impact of the increasing wage on the demand of the same categorized worker groups. For example, increasing the wage of male workers with less education for a definite period increases the demand for male workers with less education for a definite period, as shown in Table 9. We see the diagonal in Table 9 which shows the positive impact of increasing wages to meet the demand of the same categorized workers when they comprise staff for a definite period or part-time workers. In contrast, the diagonal shows the negative impact of increasing wages to meet the demand of the same categorized workers when they comprise staff for an indefinite period, both in male and female. The same results can be seen in Table 11 which divides worker groups with junior high school and senior high school diplomas in Table 9 and Table 12 (Table 12 estimates a shorter period than Table 9 using the same method). It is important to note that the demand for labor indicates multiple man-hours in these results. Accordingly, this result means that the workers for a definite period increase their number of working hours by augmenting their hourly wage, but the

number of workers for an indefinite period is reduced by an hourly wage increase. In fact, regarding Table 14, which is estimated by Equation 3-2 using wage per person, increasing wages to meet the demand of the same categorized workers decreases the demand for them, excepting workers with higher education and for a definite period. This means that the demand for employees decreases when the cost per employee increases. Table 13 presents the elasticities of labor demand with wage in the case of worker groups divided by designation at the workplace. When we compare the above results and Table 13, the effect of increasing the hourly wage is more important for the workers for a definite period than for the non-regular staff.

Second, we consider the substitution between workers. The hourly wage increases the demand for workers of the opposite gender with the same educational attainment and the same type of employment, first of all, and the workers with the same type of employment and of the same gender, but with the other educational levels, next. For example, in Table 9, when the wages of male workers with less education for an indefinite period increases, the largest elasticity is female workers with less education for an indefinite period, and the second largest elasticity is male workers with more education for an indefinite period. However, an increase in the hourly wage decreases the demand for the other type of workers with the same education level attainment and the same gender. In the above case, the elasticity of the male workers with lower education levels for a definite period is negative. We can find the same results in Table 11 and Table 14. But this final point is not indicated by Table 14; an increase in wage per worker for unlimited (limited) time periods does not reduce the number of the other workers with the same education level attainment and the same gender, with lmimited (unlimited) work contracts. This change can be seen only on an hourly basis.

Third, regarding Table 14, we can find the substitution among the same gender in the workers for a definite period. The workers with lower education levels for a definite period are strong substitutes for the workers with higher education levels for a definite period; the elasticity is about 0.087 and 0.089 for males and females, respectively. In contrast, the elasticity of the workers with the same category but the opposite gender is smaller, about 0.070 and 0.069, respectively. This is observed for the

lower education levels.

Finally, the impact of labor demand on the other worker groups for males is larger than that for females. For example, the elasticity of the wage for male workers with higher education levels for an indefinite period with the female workers with higher education levels for an indefinite period is about 0.371, but it is less than one sixth of that number (0.059) in the case of the elasticity of the wages for female workers with higher education completion for an indefinite period with the male workers with higher education for an indefinite period.

#### 5. Conclusion and Discussion

This study analyzes the effects of export and import purchases on workers by type of employment, gender, educational level and age using employer-employee data sets that we constructed. The initial hypotheses indicated that an increase in goods exports increases demand for skilled labor (such as highly educated workers, regular staff, and staff for an indefinite period) and subcontracted workers. In contrast, an increase in exports decreases demand for workers with low education attainment non-regular staff, and staff for a definite period, whereas increasing imports decreases the demand for unskilled laborers (such as for poorly educated workers, non-regular staff, and staff for a definite period), as well as male workers and subcontracted workers, while increasing demand for skilled labor and part-time workers.

Our hypotheses as to the effects of exports as related to worker education levels and type of employment are supported as to males, but not supported as to females. The hypothesis concerning subcontractors is supported as to both genders. However, the effect of exports from of other companies on the evaluated company depended on the exporting direction. Concerning the effect of imports, our hypotheses concerning educational levels and type of employment are supported for male workers, but not totally supported for female workers; the demand for female workers with less education for a definite period increased with the increase in imports levels. Our

hypotheses concerning subcontractors are partially supported; we did not find that an increase in imports from Asia reduces the business of subcontractors, but did find imports from North America reduce the demand of subcontracted workers with only a junior high school education. We found the difference in effect depends on the export and import direction. Our hypotheses concerning part-time workers is unsupported; there is no evidence that the number of part-time workers increases more than the other type of workers when imports increase.

We also obtained results concerning elasticities of labor demand with wage. An increase in the hourly wage increased the number of working hours for staff for a definite period, but decreased the number of workers for an indefinite period. The substitution occurred between the opposite gender having the same education level attainment and the same type of employment, but the workers with lower education levels for a definite period were substituted between the same gender workers with higher education attainment.

As to the different effects of export and import trade on male and female workers, we might think there are unobserved skill biases between genders, or the different genders take different jobs in the same company. For example, male workers might get a job in production line work, whereas female workers might instead obtain clerical positions. Even when male and female workers both obtain positions on the production line, the female workers would perhaps perform inspection tasks, for instance, while a male worker might have very different responsibilities. Depending on which stage of production a company outsources, the affected gender changes. It is not certain whether or not these different effects of trade on males and females is typically found in Japan. The majority of the existing studies for other countries do not evaluate the workers by gender.

We suspect that outsourcing to Asia reduces the demand for workers with lower education levels, as well as staff for a definite period or non-regular staff, but we could find no evidence to support this hypothesis. It may be caused by mixed effects. For example, some companies outsource the production of intermediate inputs, and the demand for workers who produce the intermediate inputs is reduced by increasing the import ratio in this case. In contrast, other companies outsource the final stage of

production, specifically, the assemblage, and the demand for workers that produce the intermediate input is increased by increasing the import ratio in this case. Thus, the total effect of imported goods get balanced out.

Like all studies, ours contains some limitations. First, the companies in our sample have 50 or more employees and have excess capital or investment funds exceeding 30 million yen. In other words, small companies are not included in our sample. Moreover, our sample covers only those companies which can be linked between the Basic Survey on Wage Structure and the Basic Survey of Japanese Business Structure and Activities, and the matching ratio is unfortunately not particularly high. Only data for 2008 can be used to connect above two surveys. Therefore, we cannot evaluate those companies existing prior to 2008. Second, we use individual worker information, such as the type of employment, gender, designation at the workplace, and educational level attainment, but when we estimate the cost function, we reduce the information to level of firm by calculating the average wage by company using each individual worker's wage information. Finally, our empirical method is the cost function. Therefore, we cannot obtain the effect of trade to wage. By contrast, we can obtain the comprehensive effect of trade due to using the cost function. Despite these limitations, our findings will contribute to a better understanding of the effects on trade by various worker groups in Japan.

Thus, we recommend that future research be conducted addressing the change in employment demand and wages from a trade perspective, focusing on the activities of overseas affiliated companies and foreign exchange fluctuations. In recent years, the emphasis is not only on trade, but also on increasing local sales with local production, as well as the returns of local companies. Further, appreciation in the value of the local currency advances the local production, rather than supporting outsourcing.

Our analysis has implications for policy concerning the direction of human capital investment, as well as legislative support for promoting employment and appropriate training of worker groups in accordance with their skill, gender, and type of employment. There is no simple solution, such as increasing goods to decrease the demand of labor. Rather, the effect depends on a worker's skill, gender, and type of employment, as well as on the direction of trade. In conclusion, our study addresses the

importance of understanding the individual effects of trade on workers.

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Table 1 Descriptive Statistics

	Vari	Descriptive Stati	Mean	Std. Dev.	Min	Max			
ln(	mean wage by company)								
	Junior high school or senior	Staff for a def	inite period	0.45	0.98	0.00	4.17		
	high school	Staff for an in	definite period	2.78	0.72	0.00	4.60		
Male	Higher professional school, junior college, university or	Staff for a def	inite period	0.23	0.77	0.00	5.02		
M	graduate school	Staff for an in	definite period	2.78	0.80	0.00	4.41		
	Part-time workers	Staff for a def	inite period	0.25	0.73	0.00	4.61		
	Tart time workers	Staff for an in	definite period	0.26	0.74	0.00	5.52		
	Junior high school or senior	Staff for a def	inite period	0.35	0.83	0.00	4.01		
	high school	Staff for an in	definite period	2.11	0.99	0.00	4.27		
Female	Higher professional school, junior college, university or	Staff for a def	inite period	0.20	0.66	0.00	4.23		
Fen	graduate school	Staff for an in	definite period	1.74	1.23	0.00	4.04		
	Part-time workers	Staff for a def	inite period	0.42	0.86	0.00	4.91		
		Staff for an in	definite period	0.62	0.98	0.00	4.60		
	tangible fixed asset)			7.96	1.92	0.00	16.31		
	total output)			9.42	1.65	5.27	16.31		
	total input)		<b>A</b> •	8.53	2.06	0.00	16.23		
ка	tio of export to		Asia	0.02	0.06	0.00	1.00		
			North America	0.01	0.04	0.00	1.00		
			Europe	0.01	0.03	0.00	0.90		
Po.	tio of import from		Other region Asia	$0.00 \\ 0.02$	$0.03 \\ 0.09$	$0.00 \\ 0.00$	$\frac{1.00}{1.00}$		
Iva	tio of import from		North America	0.02 $0.01$	0.03 $0.04$	0.00	1.00		
			Europe	0.01	0.04	0.00	1.00		
			Other region	0.00	0.04 $0.02$	0.00	0.99		
Ra	tio of export by other firms	s to	Asia	0.04	0.04	0.00	0.35		
			North America	0.04	0.06	0.00	0.34		
			Europe		0.03	0.00	0.16		
			Other region		0.03	0.00	0.34		
Ra	tio of import by other firm	s from	Asia	0.03	0.05	0.00	0.46		
	- •		North America	0.01	0.02	0.00	0.99		
			Europe	0.01	0.01	0.00	0.65		
L			Other region	0.01	0.02	0.00	0.31		
	erseas affiliates dummy (	=1, %)			26.3	35			
	port dummy (=1, %)			27.54					
	port dummy ( =1, % )	26.34							
	servation	34430							
Ye	ar			1998-2008					

Note: Statistics based by company

Table 1 Descriptive Statistics (Continue)

			%
Year:1998-2008		Male	Female
Junior high school or senior high school	Staff for a definite period	1.23	1.43
Jumor high school or semor high school	Staff for an indefinite period	39.95	10.94
Higher professional school, junior college,	Staff for a definite period	0.43	0.57
university or graduate school	Staff for an indefinite period	25.78	5.66
Doub time months	Staff for a definite period	1.70	6.04
Part-time workers	Staff for an indefinite period	1.05	5.22
Total		70.13	29.87
Total in Male and Female			100.00

Year:2005-2008		Male	Female
	Non-regular staffs	3.04	4.13
Junior high school or senior high school	Regular staffs	30.81	7.52
Higher professional school, junior college,	Non-regular staffs	0.96	1.46
university or graduate school	Regular staffs	24.44	5.54
Part-time workers	Non-regular staffs	5.06	16.85
	Regular staffs	0.05	0.13
Total		64.36	35.64
Total in Male and Female			100.00

Year:1998-2008	Male	Female
Junior high school	6.85	7.86
Senior high school	54.27	58.63
Higher professional school and junior	7.73	19.91
University or graduate school	31.16	13.61
Total	100.00	100.00

Year:1998-2008	Male	Female
15-Under 20	1.51	1.35
20-30	15.64	8.25
30-40	19.77	6.49
40-50	16.74	6.48
50-60	14.93	6.44
Over 60	1.55	0.86
Total	70.13	29.87
Total in Male and Female		100.00

*Note:* Statistics based by individula workers, but the estimation in this study conducted by company level.

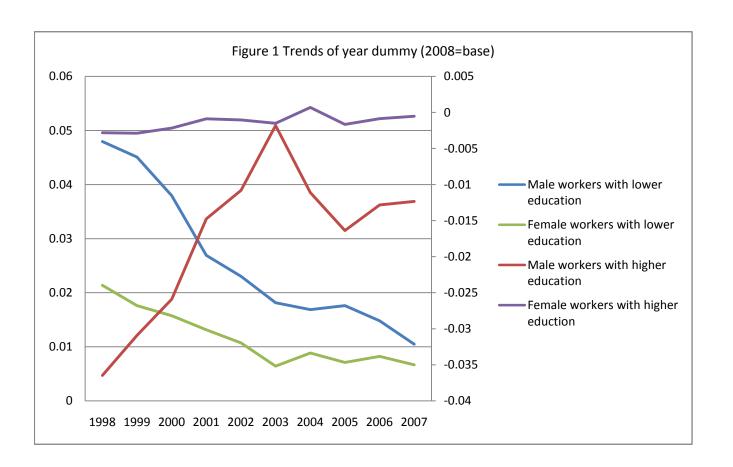


Table 2 Elasticities of labor demand with trade by education, type of employment and gender

Table 2 Elasticities of labor of	temana wit	ii tiaac by c		ale	by mem and	gender	Female							
			Higher nr	ofessional						rofessional				
	-	gh school or igh school	r school, junior college, university or graduate school			e workers	,	th school or igh school	school, jur university	nior college, or graduate	Part-tim	ne workers		
	Staff for a definite period	Staff for an indefinite period	Staff for a definite period	Staff for an indefinite period	Staff for a definite period	Staff for an indefinite period	Staff for a definite period	Staff for an indefinite period	Staff for a definite period	Staff for an indefinite period	Staff for a definite period	Staff for an indefinite period		
Export dummy	-0.026	-0.048	0.196	0.083	0.016	-0.116	-0.008	-0.030	0.008	0.030	-0.018	-0.075		
Import dummy	0.029	-0.038	0.002	0.050	-0.056	-0.153	0.145	-0.014	0.182	0.009	0.081	-0.029		
Ratio of export to Asia	-0.406	-0.013	-1.271	0.148	-0.293	0.224	-0.007	-0.102	-0.614	-0.302	-0.276	0.173		
North America	-0.421	-0.021	0.111	0.181	-0.157	1.202	-0.168	-0.104	0.344	-0.562	-0.157	-0.225		
Europe	0.807	-0.376	2.622	0.375	0.087	-0.545	0.679	0.308	0.358	0.107	0.135	-0.617		
Other region	-1.146	0.010	-1.782	0.168	-0.440	-0.324	0.045	-0.157	-0.608	-0.270	-0.130	0.157		
Ratio of import from Asia	0.166	-0.086	-0.248	-0.028	0.005	0.106	-0.780	0.285	-0.428	0.224	0.135	0.366		
North America	-0.146	-0.102	-0.254	0.250	-0.775	0.105	-0.325	-0.110	-0.854	0.069	0.052	-0.383		
Europe	-0.380	-0.182	-0.782	0.171	-0.357	-0.172	-0.406	0.006	-0.500	1.562	-0.700	-0.510		
Other region	-0.140	0.284	-0.303	-0.478	-0.787	0.084	0.537	0.509	0.067	-0.336	-0.220	-0.182		
Ratio of export by other companies to Asia	0.059	0.412	-2.500	-0.717	-1.947	-1.382	-0.499	1.253	-2.045	-0.807	-1.383	1.015		
North America	0.091	-0.137	0.951	0.083	4.116	2.278	4.556	-0.496	1.067	-0.953	3.709	-2.027		
Europe	-0.534	0.394	3.462	-1.375	-1.028	-3.935	-0.326	3.555	-0.390	-1.100	-1.329	0.040		
Other region	1.324	0.037	-5.229	0.319	-4.740	1.484	-12.358	-0.564	-5.022	2.459	-5.974	5.087		
Ratio of import by other companies from Asia	-0.023	-0.022	-0.005	0.084	0.855	0.713	-0.161	-0.249	-1.304	-0.041	0.097	0.186		
North America	1.609	0.169	1.164	-0.474	0.293	-2.546	2.276	0.541	0.530	-0.834	3.107	-1.721		
Europe	5.077	0.584	3.866	-1.345	2.134	2.745	4.166	-0.976	3.872	0.785	1.385	0.579		
Other region		0.070	-4.482	0.005	-2.508	-0.479	-4.922	0.987	-2.608	0.330	-3.725	2.593		

Table 3 Elasticities of labor demand with trade by education and gender

Table 5 Elasticities of labor d			Male					Female		
	Junior high school	Senior high school	Higher professional school and junior college	University or graduate school	Part-time workers	Junior high school	Senior high school	Higher professional school amd junior college	University or graduate school	Part-time workers
Export dummy	-0.032	-0.043	0.020	0.094	-0.095	-0.005	-0.008	0.035	-0.026	-0.076
Import dummy	0.027	-0.041	-0.011	0.061	-0.122	-0.023	0.014	0.007	0.024	0.007
Ratio of export to Asia	-0.578	0.055	0.076	0.108	0.018	0.014	-0.091	-0.085	-0.454	-0.004
North America	0.229	-0.012	0.196	0.133	0.593	-0.356	-0.088	-0.447	-0.823	-0.292
Europe	-0.109	-0.375	0.213	0.489	-0.071	0.052	0.253	-0.097	0.170	-0.125
Other region	0.160	-0.092	-0.424	0.250	-0.280	0.778	-0.032	-0.052	-0.533	0.084
Ratio of import from Asia	0.059	-0.095	-0.049	-0.003	0.108	-0.084	0.153	0.103	0.204	0.273
North America	-0.273	-0.031	-0.108	0.274	-0.380	0.481	-0.132	-0.414	0.205	-0.221
Europe		-0.149	-0.067	0.218	-0.379	-0.122	-0.086	0.500	2.275	-0.659
Other region	-0.205	0.402	0.027	-0.730	-0.242	0.888	0.470	-0.441	-0.055	-0.221
Ratio of export by other companies to Asia	-1.838	0.768	0.005	-1.026	-1.333	-0.167	1.211	0.162	-2.472	-0.051
North America	1.435	-0.502	0.043	0.187	3.712	-0.824	0.070	-0.479	-0.345	0.837
Europe	-3.921	1.166	0.906	-2.118	-2.781	1.509	3.066	-0.001	-1.605	-0.831
Other region	1.342	0.113	-0.527	0.311	-2.838	1.861	-1.931	1.626	0.989	-0.424
Ratio of import by other companies from Asia	-0.054	0.017	-0.092	0.025	0.914	0.189	-0.229	-0.543	0.401	0.223
North America	-2.785	0.628	-1.420	-0.101	-1.332	-1.027	0.765	-0.330	-0.944	0.302
Europe	-0.579	0.852	-4.148	-0.741	2.654	-1.506	0.373	0.795	1.212	1.132
Other region	-2.963	0.522	0.809	-0.212	-1.421	1.309	-0.181	0.498	-1.114	-0.354

Table 4 Elasticities of labor demand with trade by education divided by junior and senior high school, type of employment and gender

Table 4 Elasticities of labor d	emanu witi	i trade by et	aucation uiv			or mgn schoo	приоушень а	na genaer						
				M	ale						Fe	male		
	Junior h	Junior high school  Senior high school				Higher professional school, junior college, university or graduate school			_	h school or gh school	Higher professional school, junior college, university or graduate school		Part-tim	ne workers
	Staff for a	Staff for an	Staff for a	Staff for an	Staff for a	Staff for an	Staff for a	Staff for an	Staff for a	Staff for an	Staff for a	Staff for an	Staff for a	Staff for an
	definite	indefinite	definite	indefinite	definite	indefinite	definite	indefinite	definite	indefinite	definite	indefinite	definite	indefinite
	period	period	period	period	period	period	period	period	period	period	period	period	period	period
Export dummy	0.163	-0.037	-0.037	-0.047	0.177	0.081	0.005	-0.129	-0.016	-0.030	-0.018	0.026	-0.022	-0.080
Import dummy	0.276		0.021	-0.045	0.013	0.049	-0.056	-0.154	0.150	-0.016	0.180		0.078	
Ratio of export to Asia	-0.947	-0.586	-0.275	0.060	-1.248	0.149	-0.277	0.240	0.013	-0.098	-0.595	-0.297	-0.276	0.183
North America	-1.558		-0.588	-0.062	0.236	0.197	-0.054	1.316	-0.095	-0.095	0.569	-0.529		-0.175
Europe	0.190	-0.165	1.034	-0.397	2.582	0.371	0.055	-0.590	0.642	0.303	0.289	0.101	0.138	-0.637
Other region	-2.174			-0.056	-1.623	0.186	-0.327	-0.204	0.150	-0.142	-0.404	-0.225	-0.096	
Ratio of import from Asia	-0.530	0.083	0.135	-0.101	-0.266	-0.030	0.005	0.103	-0.805	0.283	-0.407	0.219		0.357
North America	-0.301	-0.259	-0.203	-0.027	-0.357	0.225	-0.857	0.013	-0.434	-0.132	-0.951	0.017	0.013	-0.461
Europe		-0.010	-0.396	-0.150	-0.897	0.144	-0.451	-0.280	-0.519	-0.017	-0.621	1.505	-0.743	-0.595
Other region	-1.826	-0.189	-0.259	0.416	-0.454	-0.511	-0.850	0.009	0.409	0.499	0.007	-0.403	-0.255	-0.261
Ratio of export by other companies to Asia	-3.014	-1.935	0.534	0.751	-2.194	-0.733	-1.823	-1.267	-0.403	1.244	-1.775	-0.841	-1.430	0.989
North America	6.548	1.489	-0.314	-0.434	0.885	0.117	4.068	2.236	4.613	-0.473	0.835	-0.881	3.756	-1.944
Europe	-11.440	-3.832	1.000	1.155	3.029	-1.448	-1.311	-4.256	-0.722	3.488	-0.733	-1.273	-1.437	-0.220
Other region	3.963	0.792	-0.322	-0.028	-4.776	0.290	-4.478	1.783	-12.187	-0.567	-4.392	2.394	-6.054	5.077
Ratio of import by other companies from Asia	0.111	-0.165		0.010	-0.029	0.080	0.863	0.725	-0.178	-0.244	-1.273	-0.056	0.087	0.181
North America	1.173	-2.983	1.173	0.621	1.115	-0.474	0.296	-2.545	2.248	0.538	0.602	-0.842	3.096	-1.735
Europe	1.607	-0.658	5.226	0.715	3.988	-1.320	2.264	2.911	4.237	-0.971	4.166	0.844	1.491	0.668
Other region	-5.003	-3.060	-3.346	0.530	-4.273	-0.012	-2.367	-0.335	-4.863	0.983	-2.273	0.294	-3.731	2.573

Table 5 Elasticities of labor demand with trade by education, type of employment and gender: 2005-2008

Table 5 Elasticities of labor of	<u>aemana witi</u>	i trade by ed			nent and ge	nder - 2005-2	2008					
			M	ale					Fen	nale		
	_	rh school or igh school	Higher professional school, junior college, Part-time workers university or graduate			Junior high school or senior high school		Higher professional school, junior college, university or graduate		Part-tim	e workers	
	Staff for a definite period	Staff for an indefinite period	Staff for a definite period	Staff for an indefinite period	Staff for a definite period	Staff for an indefinite period	Staff for a definite period	Staff for an indefinite period	Staff for a definite period	Staff for an indefinite period	Staff for a definite period	Staff for an indefinite period
Export dummy	-0.095	-0.019	0.140	0.051	-0.069		-0.138		-0.130			
Import dummy	0.012	-0.059	0.020	0.043	-0.008	-0.104	0.120	-0.033	0.217	-0.003	0.072	0.111
Ratio of export to Asia	-0.291	-0.116	-0.625	0.258	-0.033	0.727	0.448	-0.316				
North America		0.142	-0.745	0.269	-0.758		-0.584	-0.216				
Europe	0.742	-0.389	0.171	0.305	0.114	-0.027	0.632	0.042	0.168	0.022	0.153	-0.259
Other region	-1.479	0.026	-0.831	0.144	-0.100	-0.856	0.467	-0.064	0.127	-0.289	0.179	-0.057
Ratio of import from Asia	0.255	-0.085	0.011	0.018	0.024	-0.193	-0.613	0.123	-0.257			
North America	-0.386	-0.041	-0.251	0.329	-0.567	0.987	-0.284	-0.012	-1.174	-0.272	-0.283	-1.175
Europe	-0.110	-0.245	-0.350	0.277	0.060	-0.106	-0.402	-0.211	-0.584	1.582	-0.591	-0.569
Other region	0.180	0.244	0.196	-0.352	-1.384	0.258	0.590	0.820	0.399	-0.126	-0.706	-0.816
Ratio of export by other companies to Asia	-0.048	0.458	-1.928	-0.954	-0.090	-1.373	1.754	1.609	0.724	-1.205	0.860	-0.319
North America	-0.925	-0.411	-2.925	0.524	3.432	2.399	0.026	-0.402	-2.262	0.059	-0.287	1.662
Europe	1.830	1.059	4.736	-2.336	-1.676	-6.919	1.300	5.417	0.945	-2.493	0.493	-3.713
Other region	-2.395	0.106	-3.820	0.470	-1.321	4.886	-2.173	-2.024	1.464	0.896	0.133	2.678
Ratio of import by other companies from Asia	-0.703	0.455	1.780	-0.266	-0.357	1.724	-0.958	-0.377	-1.854	0.176	-0.549	0.091
North America	0.608	0.230	-1.157	-0.469	-2.549	-0.491	-0.213	1.554	-1.067	-0.782	0.235	0.240
Europe	4.224	0.062	2.352	-0.501	-0.884	0.432	0.218	-0.079	0.172	-0.948	1.292	0.034
Other region		-0.256	-1.397	0.042	0.785	0.369	0.750	0.566	-0.126			

Table 6 Elasticities of labor demand with trade by education, designation at the workplace and gender: 2005-2008

Table 6 Elasticities of labor d	emanu wm	I traue by e		ale	t tile workp	iace and gen	1000	2006	Fe	male		
		h school or gh school	Higher professional school, junior college, university or graduate school			e workers		gh school or	Higher p school, ju university	rofessional nior college, or graduate hool	Part-tin	ne workers
	Non- regular staffs	Regular staffs	Non- regular staffs	Regular staffs	Non- regular staffs	Regular staffs	Non- regular staffs	Regular staffs	Non- regular staffs	Regular staffs	Non- regular staffs	Regular staffs
Export dummy	-0.040	-0.020	0.109	0.053	-0.035	-0.661	-0.098	-0.001	-0.013	0.037	-0.092	0.080
Import dummy	-0.033	-0.051	0.139	0.038	-0.067	0.550	0.074	-0.021	0.171			
Ratio of export to Asia	-0.437	-0.119	-0.429	0.257	0.147	1.422	0.150	-0.199	-0.003		0.036	
North America	0.049	0.136	-1.125	0.293	0.013	-15.320	-0.955	-0.162	-1.264		-0.721	0.186
Europe		-0.382	-0.166	0.271	-0.402	8.419	0.658	0.205	0.579		-0.018	
Other region	-0.710	-0.034	-0.486	0.126	-0.109	-0.074	0.339	-0.136	-0.106		0.216	
Ratio of import from Asia	0.221	-0.087	0.098	0.019	-0.043	0.247	-0.189	0.002	-0.150		0.215	
North America	-0.453	-0.040	-0.568	0.311	-0.633	36.237	-0.120	-0.040	-1.267		-0.415	
Europe		-0.257	-1.342	0.301	0.098	-7.624	-0.136	-0.272	-0.572		-0.591	
Other region	0.612	0.294	-0.155	-0.375	-0.840	-2.708	0.092	1.073	-0.316	-0.155	-0.945	5.257
Ratio of export by other companies to Asia	-0.746	0.530	-0.778	-0.990	-0.362	-6.146	1.299	1.778	0.206	-1.142	0.448	-0.181
North America	0.327	-0.501	-1.439	0.493	-1.034	179.796	-0.794	-0.041	-2.707		0.215	-4.162
Europe	0.198	1.155	3.790	-2.250	0.967	-175.391	2.005	5.035	2.228	-2.877	-0.410	-0.894
Other region	-0.112	-0.019	-0.869	0.451	0.414	-9.471	-2.188	-1.998	0.266	1.156	0.539	8.700
Ratio of import by other companies from Asia	-0.151	0.420	0.256	-0.212	0.461	0.575	-0.438	-0.675	-1.642	0.203	-0.194	-3.137
North America	-0.302	0.295	-1.206	-0.442	-1.572	-34.262	-0.323	1.949	-1.458	-0.645	0.120	1.179
Europe	3.293	0.027	1.657	-0.531	-0.262	-1.533	0.164	0.199	0.832	-1.025	0.970	3.411
Other region	-0.002	-0.240	-1.108	-0.021	0.832	6.225	0.434	0.567	-0.026	-0.386	0.622	-1.183

Table 7 Elasticities of labor demand with trade by education, type of employment and gender: wage per person

Table / Elasticities of labor of	TOTICALITA WICE	r trade by ex		ale	, ilicite alla p	,ciiaci wag	Female							
			Higher pr	rofessional					Higher p	rofessional				
	Junior hig	h school or	school, jun	ior college,	Part-tim	e workers	Junior high school or senior high school		school, junior college,		Part-time workers			
	senior hi	gh school	university	or graduate	r art tilli	e workers			university or graduate		rait tiii.	ie workers		
			sch	nool					sc	hool				
	Staff for a	Staff for an	Staff for a	Staff for an	Staff for a	Staff for an	Staff for a	Staff for an	Staff for a	Staff for an	Staff for a	Staff for an		
	definite	indefinite	definite	indefinite	definite	indefinite	definite	indefinite	definite	indefinite	definite	indefinite		
	period	period	period	period	period	period	period	period	period	period	period	period		
Export dummy	-0.056	-0.045	0.150	0.087	-0.021	-0.148	-0.042	-0.026	-0.049	0.029	-0.048			
Import dummy	0.020	-0.036	-0.015	0.049	-0.068	-0.162	0.133	-0.011	0.163		0.068			
Ratio of export to Asia	-0.370	-0.021	-1.198	0.153	-0.270	0.189	0.050	-0.107	-0.531	-0.289	-0.262			
North America		-0.026	0.045	0.183	-0.108	1.192	-0.083	-0.122	0.408					
Europe		-0.365	2.642	0.358	0.000	-0.414	0.592	0.327	0.276		0.026			
Other region		-0.004	-1.573	0.174	-0.395	-0.247	0.114	-0.185	-0.458	-0.272	-0.098			
Ratio of import from Asia	0.248	-0.094	-0.095	-0.031	0.076	0.188	-0.704	0.262	-0.284	0.226				
North America	-0.282	-0.108	-0.439	0.284	-0.910		-0.481	-0.117	-1.081	0.140	-0.042			
Europe	-0.613	-0.172	-1.125	0.200	-0.631	-0.436	-0.610	0.019	-0.672	1.635	-0.865	-0.615		
Other region	-0.103	0.263	-0.321	-0.440	-0.810	0.108	0.566	0.472	0.102	-0.323	-0.240	-0.173		
Ratio of export by other companies to Asia	0.526	0.352	-1.643	-0.731	-1.443	-0.682	-0.018	1.168	-1.246	-0.860	-1.151	1.345		
North America	-0.314	-0.109	0.423	0.101	3.707	2.096	4.189	-0.454	0.594	-0.914	3.464	-2.044		
Europe	0.744	0.235	5.776	-1.434	0.546	-2.305	1.174	3.312	2.169	-1.221	-0.080	0.507		
Other region		0.092	-5.344	0.320	-5.133	0.576	-12.675	-0.458	-5.980	2.470	-6.422	4.756		
Ratio of import by other companies from Asia	-0.132	-0.017	-0.148	0.096	0.808	0.597	-0.327	-0.242	-1.511	-0.020	0.021	0.175		
North America	1.837	0.105	1.682	-0.479	0.948	-1.753	2.647	0.455	1.203	-0.847	3.492	-1.466		
Europe		0.609	4.070	-1.381	2.029	2.510	4.131	-0.917	4.061	0.721	1.386			
Other region	-2.819	0.050	-4.164	-0.029	-2.054	-0.467	-4.478	0.975	-2.168	0.326	-3.407			

Table 8 Elasticities of labor demand with trade by age and gender

		ř	M	ale			Female						
	15-Under 202	20-30	30-40	40-50	50-60	Over 60	15-Under 20	20-30	30-40	40-50	50-60	Over 60	
Export dummy	0.069	-0.027	0.003	-0.012	0.039	0.009	0.154	0.003	-0.001	-0.051	-0.033	0.025	
Import dummy	-0.087	-0.029	0.022	0.003	-0.009	-0.041	-0.082	0.042	0.017	-0.001	-0.008	-0.078	
Ratio of export to Asia	0.002	0.049	0.198	0.081	-0.249	0.054	-0.136	-0.258	-0.066	-0.054	0.052	0.602	
North America	-0.781	0.113	0.212	0.176	-0.071	0.371	-0.664	-0.311	-0.481	-0.505	-0.295	0.707	
Europe	-0.222	-0.259	0.251	0.137	-0.348	-0.161	0.373	0.292	-0.080	0.042	0.092	0.845	
Other region		-0.229	-0.641	-0.141	1.021	-0.128	-0.040	-0.168	-0.130	0.142	0.176	-0.031	
Ratio of import from Asia	0.245	0.028	-0.116	0.003	-0.080	0.306	0.243	0.023	0.042	0.214	0.246	0.008	
North America	0.333	-0.044	0.161	0.094	-0.197	-0.061	-0.200	-0.052	-0.060	-0.071	0.000	0.236	
Europe	0.402	-0.157	-0.002	0.016	-0.088	-0.080	0.285	0.380	0.461	0.042	-0.319	0.174	
Other region	-1.068	-0.297	-0.508	0.143	0.696	-0.666	0.212	0.000	-0.168	0.254	-0.052	-0.413	
Ratio of export by other companies to Asia	-0.556	0.280	0.512	-0.071	-0.955	-0.520	-0.448	0.581	0.170	0.815	0.061	-1.407	
North America	-0.666	-0.157	0.170	-0.347	0.455	0.825	-0.531	-1.340	0.155	-0.247	0.431	3.630	
Europe	0.958	1.232	0.282	1.555	-3.526	-3.000	-0.583	1.230	0.290	2.036	0.897	-3.624	
Other region		0.119	-0.076	-1.633	1.403	3.178	2.511	1.613	-0.281	-0.332	-1.431	-3.942	
Ratio of import by other companies from Asia	-0 444	0.065	0.225	-0.285	0.087	0.680	-0.246	-0.410	-0.145	-0.517	0.560	0.884	
North America	0.398	0.421	0.345	-0.063	-0.827	-0.759	-0.144	0.246	0.230	0.305	0.213	1.186	
Europe		1.152	-0.295	-0.470	-0.627	-0.069	0.076	0.822	1.248	-0.682	0.600	1.102	
Other region		0.510	0.854	-0.758	-0.634	1.202	1.101	1.123	-0.824	0.292	-0.384	-1.911	

Table 9 Elasticities of labor demand with wage by education, type of employment and gender

Ta	ole 9 Elasticities	of labor dema	na with wa	age by edu		e or employ Iale	ment and	gender	Ī		Fe	male		
				gh school or igh school	school, jur university	rofessional nior college, or graduate hool	Part-tim	e workers		gh school or igh school	Higher p school, ju university	rofessional nior college, or graduate hool	Part-tim	ne workers
			Staff for a definite period	Staff for an indefinite period	Staff for a definite period	Staff for an indefinite period	Staff for a definite period	Staff for an indefinite period	Staff for a definite period	Staff for an indefinite period	Staff for a definite period	Staff for an indefinite period	Staff for a definite period	Staff for an indefinite period
	Junior high	Staff for a definite period	1.154	-0.001	0.246	-0.011	-0.118	-0.104	0.169	-0.022	-0.406	-0.040	-0.141	-0.056
	school or senior high school	Staff for an indefinite period	-0.043	-0.336	-0.778	0.313	-0.116	-0.160	-0.108	0.503	-0.775	0.104	-0.063	0.128
lle	Higher professional school, junior	Staff for a definite period	0.090	-0.008	3.049	-0.006	-0.200	-0.166	-0.146	-0.015	0.191	-0.017	-0.070	-0.038
Male	college, university or graduate school	Staff for an indefinite period	-0.299	0.222	-0.471	-0.392	-0.039	-0.135	-0.255	0.104	-0.368	0.461	0.004	0.063
	Part-time	Staff for a definite period	-0.069	-0.002	-0.320	-0.001	1.386	-0.299	-0.214	-0.023	-0.528	-0.019	0.260	-0.083
	workers	Staff for an indefinite period	-0.062	-0.003	-0.271	-0.003	-0.306	1.543	-0.130	-0.011	-0.432	-0.023	-0.097	0.099
	Junior high	Staff for a definite period	0.166	-0.003	-0.395	-0.010	-0.362	-0.215	1.350	-0.015	0.213	-0.032	-0.067	-0.124
	school or senior high school	Staff for an indefinite period	-0.196	0.120	-0.370	0.035	-0.344	-0.160	-0.132	-0.531	-0.355	0.045	-0.128	0.102
ale	Higher professional school, junior	Staff for a definite period	-0.137	-0.007	0.177	-0.005	-0.306	-0.245	0.073	-0.014	3.184	-0.006	-0.040	-0.052
Female	college,	Staff for an indefinite period	-0.166	0.012	-0.196	0.073	-0.134	-0.164	-0.134	0.021	-0.072	-0.441	-0.048	-0.014
	Part-time	Staff for a definite period	-0.289	-0.003	-0.393	0.000	0.918	-0.335	-0.140	-0.030	-0.245	-0.023	0.809	-0.323
	workers	Staff for an indefinite period	-0.149	0.009	-0.280	0.006	-0.379	0.440	-0.333	0.031	-0.408	-0.009	-0.418	0.298

Table 10 Elasticities of labor demand with wage by education and gender

	ble 10 Elasticities of labor (			Male					Female		
		Junior high school	Senior high school	Higher professional school and	University or graduate school	Part-time workers	Junior high school	Senior high school	Higher professional school amd	University or graduate school	Part-time workers
	Junior high school	-0.339	0.048	-0.018	0.014	-0.029	0.074	-0.001	-0.044	-0.047	-0.010
	Senior high school	0.345	-0.367	0.213	0.261	-0.062	0.079	0.410	0.088	-0.154	0.105
Male	Higher professional school and junior college	-0.022	0.038	-0.447	0.063	-0.008	-0.059	-0.001	0.079	-0.017	0.020
	University or graduate school	0.060	0.162	0.221	-0.445	0.029	-0.178	0.074	0.218	0.406	0.100
	Part-time workers	-0.007	-0.002	-0.002	0.002	0.270	-0.111	-0.030	-0.043	-0.044	0.076
	Junior high school	0.020	0.003	-0.012	-0.011	-0.118	0.257	0.028	-0.033	-0.047	-0.030
	Senior high school	-0.002	0.105	-0.001	0.030	-0.220	0.192	-0.517	0.050	-0.007	0.042
emale	Higher professional school amd junior college	-0.025	0.007	0.036	0.028	-0.098	-0.071	0.016	-0.320	0.030	-0.009
Ŧ	University or graduate school	-0.019	-0.009	-0.005	0.036	-0.069	-0.070	-0.001	0.021	-0.125	0.002
	Part-time workers	-0.011	0.015	0.016	0.022	0.304	-0.114	0.023	-0.016	0.005	-0.295

Table 11 Elasticities of labor demand with wage by education divided by junior and senior high school, type of employment and gender

1 a	ne 11 Elasticiti	es of labor deman	u wiiii wa	ge by educ	auon uiviu		ale	ior mgn sc	noon, type	or employir	lent and g	enuer	Fe	male		
			Junior high school	Junior high school	Senior high school	Senior high school	school, jui unive	rofessional nior college, rsity or te school	Part-tim	e workers		gh school or igh school	school, ju	rofessional nior college, rsity or te school	Part-tim	e workers
			Staff for a definite period	Staff for an indefinite	Staff for a definite period	Staff for an indefinite	Staff for a definite period	Staff for an indefinite	Staff for a definite period	Staff for an indefinite	Staff for a definite period	Staff for an indefinite	Staff for a definite period	Staff for an indefinite	Staff for a definite period	Staff for an indefinite
	Junior high school	Staff for a definite period	5.191	-0.005	0.072	-0.002	-0.209	-0.004	-0.194	-0.188	-0.038	-0.007	-0.509	-0.011	-0.031	-0.030
	Junior high school	Staff for an indefinite period	-0.120	-0.329	-0.091	0.047	-0.085	0.013	-0.050	-0.065	-0.098	0.030	-0.083	-0.036	-0.018	-0.059
	Senior high school	Staff for a definite period	0.342	-0.017	1.364	-0.003	0.241	-0.010	-0.108	-0.108	0.134	-0.019	-0.374	-0.034	-0.129	-0.053
lle	Senior high school	Staff for an indefinite period	-0.426	0.342	-0.122	-0.378	-0.769	0.279	-0.134	-0.168	-0.099	0.443	-0.717	0.092	-0.089	0.109
Male	Higher professional school, junior	Staff for a definite period	-0.437	-0.007	0.106	-0.009	3.081	-0.006	-0.176	-0.146	-0.129	-0.014	0.239	-0.016	-0.067	-0.036
	college, university or graduate school	Staff for an indefinite period	-0.616	0.074	-0.316	0.226	-0.451	-0.380	-0.014	-0.099	-0.243	0.113	-0.328	0.477	0.015	0.091
	Part-time	Staff for a definite period	-0.647	-0.006	-0.076	-0.002	-0.281	0.000	1.415	-0.273	-0.195	-0.021	-0.465	-0.017	0.265	-0.078
	workers	Staff for an indefinite period	-0.644	-0.009	-0.078	-0.003	-0.239	-0.002	-0.280	1.567	-0.112	-0.009	-0.372	-0.021	-0.091	0.104
	Junior high school or senior	Staff for a definite period	-0.216	-0.021	0.160	-0.003	-0.348	-0.009	-0.330	-0.185	1.377	-0.012	0.281	-0.029	-0.064	-0.120
	high school	Staff for an indefinite period	-0.343	0.060	-0.206	0.120	-0.342	0.038	-0.318	-0.130	-0.113	-0.527	-0.310	0.055	-0.119	0.120
Female	Higher professional school, junior	Staff for a definite period	-0.987	-0.006	-0.153	-0.007	0.222	-0.004	-0.270	-0.211	0.096	-0.012	3.257	-0.004	-0.035	-0.046
Fen	college, university or graduate school	Staff for an indefinite period	-0.273	-0.033	-0.170	0.012	-0.181	0.076	-0.119	-0.146	-0.124	0.026	-0.047	-0.435	-0.041	-0.002
	Part-time	Staff for a definite period	-0.360	-0.008	-0.320	-0.006	-0.377	0.001	0.933	-0.313	-0.133	-0.028	-0.210	-0.020	0.810	-0.314
	workers	Staff for an indefinite period	-0.464	-0.035	-0.171	0.009	-0.262	0.009	-0.355	0.465	-0.323	0.036	-0.362	-0.001	-0.406	0.313

Table 12 Elasticities of labor demand with wage by education, type of employment and gender : 2005-2008

Tai	ole 12 Elasticiti	ies of labor demand	with wage	e by educat		ale	and gender	· · 2003-200	10		Fe	male		
				gh school or igh school	Higher profe junior colleg	ssional school ge, university ate school		ie workers		gh school or igh school	Higher p school, ju university	rofessional nior college, or graduate hool	Part-tin	ne workers
			Staff for a definite period	Staff for an indefinite period	Staff for a definite period	Staff for an indefinite period	Staff for a definite period	Staff for an indefinite period	Staff for a definite period	Staff for an indefinite period	Staff for a definite period	Staff for an indefinite period	Staff for a definite period	Staff for an indefinite period
	Junior high school or senior	Staff for a definite period	0.111	0.008	0.243	-0.008	-0.018	-0.003	0.153	-0.034	-0.122	-0.045	-0.034	-0.039
	high school	Staff for an indefinite period	0.115	-0.378	-0.279	0.270	0.111	-0.142	0.087	0.447	-0.260	0.108	0.096	0.083
Male	Higher professional school, junior	Staff for a definite period	0.096	-0.008	0.909	-0.004	-0.060	-0.122	-0.043	-0.022	0.119	-0.018	-0.030	-0.055
	college, university or graduate school	Staff for an indefinite period	-0.105	0.233	-0.137	-0.386	0.170	-0.134	-0.045	0.123	-0.059	0.426	0.145	-0.010
	Part-time	Staff for a definite period	-0.010	0.004	-0.083	0.008	0.250	-0.347	-0.079	-0.031	-0.164	-0.026	0.170	-0.174
	workers	Staff for an indefinite period	-0.001	-0.003	-0.091	-0.003	-0.189	1.390	-0.063	-0.013	-0.202	-0.028	-0.074	0.204
	Junior high school or senior	Staff for a definite period	0.154	0.006	-0.110	-0.004	-0.147	-0.212	0.205	-0.008	0.181	-0.029	-0.007	-0.192
	high school	Staff for an indefinite period	-0.119	0.110	-0.193	0.035	-0.197	-0.155	-0.029	-0.493	-0.167	0.048	-0.038	0.149
ale	Higher professional school, junior	Staff for a definite period	-0.045	-0.007	0.110	-0.002	-0.110	-0.249	0.066	-0.017	0.985	0.003	-0.018	-0.093
Female	college, university or graduate school	Staff for an indefinite period	-0.095	0.016	-0.097	0.073	-0.102	-0.199	-0.061	0.029	0.019	-0.417	-0.002	-0.043
	Part-time	Staff for a definite period	-0.065	0.013	-0.143	0.022	0.591	-0.468	-0.013	-0.020	-0.092	-0.002	0.035	-0.495
	workers	Staff for an indefinite period	-0.036	0.005	-0.128	-0.001	-0.297	0.639	-0.178	0.040	-0.238	-0.019	-0.244	0.665

Table 13 Elasticities of labor demand with wage by education, designation at the workplace and gender: 2005-2008

ŕ	able 13 Elasticities	of labor definand	Willi Wage I	y educatio		ale	n Kpiace ai	iu genuer ·	2003 2008		Fe	male		1
						rofessional						rofessional		
			,	gh school or igh school	school, jur university	nior college, or graduate nool	Part-tim	e workers	_	gh school or igh school	school, jui university	nior college, or graduate hool	Part-tim	ne workers
			Non- regular staffs	Regular staffs	Non- regular staffs	Regular staffs	Non- regular staffs	Regular staffs	Non- regular staffs	Regular staffs	Non- regular staffs	Regular staffs	Non- regular staffs	Regular staffs
	Junior high school	- L - II -	-0.073	0.020	0.111	-0.001	0.002	-0.257	0.114	-0.040	-0.136	-0.054	-0.029	-0.223
	senior high school	Regular staffs	0.239	-0.394	-0.109	0.261	0.147	-2.595	0.136	0.421	-0.246	0.102	0.156	-0.915
,	Higher profession school, junior colle university or gradu	. 00	0.035	-0.003	0.735	0.002	-0.066	-1.520	-0.031	-0.019	0.031	-0.018	-0.021	-0.801
,	school Re	ate Regular staffs	-0.015	0.228	0.055	-0.393	0.185	-2.813	-0.045	0.116	-0.106	0.412	0.161	-0.917
	Part-time worke	Non-regular	0.002	0.009	-0.146	0.012	-0.136	-0.861	-0.082	-0.032	-0.146	-0.035	0.100	-0.797
	rary time works	Regular staffs	-0.004	-0.003	-0.075	-0.004	-0.019	18.587	-0.008	-0.003	-0.066	-0.003	-0.006	-3.562
	Junior high school	at affa	0.137	0.014	-0.118	-0.005	-0.141	-0.614	-0.047	0.006	0.174	-0.033	-0.021	-0.539
	senior high school	Regular staffs	-0.105	0.093	-0.159	0.029	-0.119	-0.546	0.014	-0.491	-0.145	0.034	0.047	-0.346
-	Higher profession school, junior colle university or gradu	- L - CC-	-0.047	-0.007	0.034	-0.004	-0.072	-1.460	0.050	-0.019	0.766	0.001	-0.012	-0.620
t	university or gradu school	ate Regular staffs	-0.095	0.015	-0.099	0.069	-0.087	-0.298	-0.048	0.022	0.006	-0.423	0.015	-0.200
	Part-time worke	Non-regular	-0.067	0.031	-0.154	0.036	0.339	-0.918	-0.041	0.042	-0.081	0.020	-0.384	-0.590
		Regular staffs	-0.007	-0.002	-0.074	-0.003	-0.033	-6.705	-0.013	-0.004	-0.053	-0.003	-0.007	9.510

Table 14 Dlasticities of	1 - 1	J: _	L	a a <b>c</b> a			•
Table 14 Elasticities of	Tabor demand	a with wage	ov education, t	vpe or emp	lovment and	gender	· wage per person

	ible 14 Elasticit				M	ale			, , , , , , , , , , , , , , , , , , ,			male		
				gh school or igh school	school, jun university	rofessional nor college, or graduate nool	Part-tim	e workers	,	gh school or igh school	school, jur university	rofessional nior college, or graduate nool	Part-tim	e workers
			Staff for a definite period	Staff for an indefinite period	Staff for a definite period	Staff for an indefinite period	Staff for a definite period	Staff for an indefinite period	Staff for a definite period	Staff for an indefinite period	Staff for a definite period	Staff for an indefinite period	Staff for a definite period	Staff for an indefinite period
	Junior high	Staff for a definite period	-0.274	0.007	0.087	0.004	-0.026	-0.022	0.070	0.000	-0.125	-0.004	-0.035	-0.006
	school or senior high school	Staff for an indefinite period	0.256	-0.477	-0.049	0.389	0.221	0.191	0.225	0.462	-0.040	0.312	0.253	0.319
le	Higher professional school, junior	Staff for a definite period	0.032	0.000	0.382	0.000	-0.063	-0.047	-0.042	-0.002	0.079	-0.002	-0.017	-0.006
Male	college, St university or in graduate school pe	Staff for an indefinite period	0.094	0.276	0.019	-0.583	0.188	0.148	0.113	0.235	0.061	0.371	0.215	0.230
	Si Part-time de	Staff for a definite period	-0.015	0.003	-0.100	0.004	-0.177	-0.091	-0.059	-0.004	-0.156	-0.001	0.084	-0.018
	Part-time de workers St	Staff for an indefinite period	-0.013	0.003	-0.078	0.003	-0.093	-0.126	-0.029	0.000	-0.115	-0.003	-0.021	0.035
	Junior high	Staff for a definite period	0.069	0.006	-0.113	0.004	-0.100	-0.048	-0.236	0.003	0.089	-0.002	-0.010	-0.025
	school or senior high school	Staff for an indefinite period	-0.003	0.110	-0.057	0.079	-0.059	0.000	0.023	-0.765	-0.046	0.084	0.022	0.096
lale	Higher St	Staff for a definite period	-0.042	0.000	0.073	0.001	-0.091	-0.065	0.031	-0.002	0.363	0.001	-0.008	-0.010
Female	university or	Staff for an indefinite period	-0.018	0.035	-0.026	0.059	-0.011	-0.021	-0.007	0.040	0.015	-0.783	0.019	0.029
	graduate school peri Star Part-time defi	Staff for a definite period	-0.071	0.014	-0.094	0.017	0.295	-0.073	-0.022	0.005	-0.048	0.009	-0.400	-0.078
	workers	Staff for an indefinite period	-0.015	0.023	-0.044	0.023	-0.084	0.154	-0.068	0.029	-0.078	0.018	-0.101	-0.565

Table 15 Elasticities of labor demand with wage by age and gender

	tole 10 Llasti			Ma		<u> </u>				Fema	ıle		
		15-Under 20	20-30	30-40	40-50	50-60	Over 60	15-Under 20	20-30	30-40	40-50	50-60	Over 60
	15-Under 20	0.398	0.015	-0.005	-0.006	0.001	-0.022	-0.025	-0.005	-0.013	-0.006	-0.010	-0.152
	20-30	0.245	-0.446	0.148	0.056	0.036	-0.050	0.153	0.215	-0.012	-0.028	-0.019	-0.195
ale	30-40 40-50	-0.115	0.227	-0.476	0.164	0.123	-0.066	-0.308	0.150	0.122	0.055	-0.006	-0.464
M	40-50	-0.149	0.084	0.161	-0.488	0.205	-0.031	-0.299	0.023	0.105	0.116	0.120	-0.087
	50-60	0.018	0.053	0.117	0.200	-0.478	0.251	-0.043	0.001	0.059	0.089	0.192	0.128
	Over 60	-0.049	-0.007	-0.006	-0.003	0.024	0.033	-0.076	-0.019	-0.015	-0.014	0.014	0.024
	15-Under 20	-0.019	0.007	-0.009	-0.009	-0.001	-0.025	0.808	0.008	-0.005	0.000	-0.005	-0.192
	20-30	-0.035	0.098	0.045	0.007	0.000	-0.062	0.080	-0.483	0.107	0.043	0.008	-0.129
nale	30-40	-0.075	-0.004	0.029	0.025	0.014	-0.039	-0.042	0.084	-0.497	0.102	0.054	-0.075
Fem	40-50	-0.034	-0.010	0.013	0.027	0.022	-0.035	0.003	0.033	0.101	-0.497	0.131	-0.024
	50-60	-0.062	-0.007	-0.001	0.031	0.050	0.038	-0.043	0.006	0.058	0.143	-0.497	0.147
	Over 60	-0.123	-0.010	-0.015	-0.003	0.004	0.008	-0.208	-0.014	-0.010	-0.003	0.019	1.020

Appendix Regression results for calculating elasticities of Table 2 and 9 Dependent variable is cost share (2)(3)(4)(5)Male workers with Higher professional school, junior college, university or Junior or senior high school diplomas for Part-time workers an indefinite period a definite period a definite period a definite period an indefinite period Coef. Std. Err. -0.0072 \*\*\* 0.0252 \*\*\* -0.0056 \*\*\* 0.0010 \*\*\* -0.0009 \*\*\* a definite period 0.0002 0.0003 0.0001 0.0002 0.0001 Junior or senior high school diplomas for an indefinite period -0.0056 \*\*\* 0.0991 \*\*\* -0.0052 \*\*\* -0.0382 \*\*\* -0.0038 \*\*\* 0.0003 0.0012 0.0002 0.0009 0.0002 Higher professional male 0.0010 \*\*\* 0.0001 -0.0052 \*\*\* 0.0002 0.0173 \*\*\* 0.0001 -0.0033 \*\*\* 0.0001 -0.0014 \*\*\* 0.0001 a definite period school, junior college, workers university or graduate -0.0072 \*\*\* -0.0382 \*\*\* -0.0033 \*\*\* 0.0924 \*\*\* -0.0024 \*\*\* an indefinite period 0.0002 0.0009 0.0001 0.0010 0.0002 with school diplomas for -0.0038 \*\*\* \*\*\* -0.0024 \*\*\* 0.0162 \*\*\* a definite period -0.0009 \*\*\* 0.00010.0002 -0.00140.0001 0.00020.0002 $_{
m o}$ Part-time workers wage -0.0042 \*\*\* -0.0012 \*\*\* -0.0031 \*\*\* -0.0008 \*\*\* -0.0021 \*\*\* an indefinite period 0.0001 0.0002 0.0001 0.0002 0.0001 -0.0065 \*\*\* 0.0018 \*\*\* -0.0063 \*\*\* 0.0003 -0.0017 \*\*\* -0.0026 \*\*\* a definite period 0.00020.0001 0.0003 0.0002Junior or senior high ln school diplomas for -0.0035 \*\*\* 0.0069 \*\*\* 0.0006 -0.0020 \*\*\* -0.0214 \*\*\* -0.0031 \*\*\* an indefinite period 0.00020.0001 0.00050.0001 Higher professional -0.0017 \*\*\* -0.0048 \*\*\* 0.0001 0.0007 \*\*\* -0.0027 \*\*\* -0.0021 \*\*\* female a definite period 0.0001 0.0001 0.0001 0.0001 school, junior college, workers university or graduate -0.0025 \*\*\* -0.0164 \*\*\* 0.0004 -0.0010 \*\*\* 0.0074 \*\*\* 0.0003 -0.0013 \*\*\* an indefinite period 0.00010.0001 0.0001 with school diplomas for -0.0074 \*\*\* a definite period -0.0037 \*\*\* 0.0002 -0.0120 \*\*\* 0.0004 -0.0018 \*\*\* 0.0001 0.0004 0.0061 \*\*\* 0.0002 Part-time workers an indefinite period -0.0021\*\*\* 0.0002 -0.0096 \*\*\* 0.0005-0.0013 \*\*\* 0.0001 -0.0077 \*\*\* 0.0004 -0.00280.0001 0.0063 \*\*\* ln(tangible fixed asset) -0.0004 \*\* -0.0007 \*\*\* 0.0002 0.0010 -0.00020.0001 0.0003 0.0009 0.0001 ln(total output) 0.0012 \*\*\* 0.0143 \*\*\* 0.0016 \*\*\* 0.0004-0.0114 \*\*\* 0.0018 0.0002 0.0016 0.0023 0.0003 ln(total input) -0.0007 \*\*\* 0.0027 \*\* -0.0005 \*\*\* 0.0001 0.0004 0.00020.0012 0.0011 -0.00030.0002 Overseas affiliates dummy -0.00060.0006-0.0151 \*\*\* 0.0030 0.0004 0.0003 0.0116 \*\*\* 0.0027 -0.00050.0005-0.0211 \*\*\* 0.0008 \*\* Export dummy -0.00030.0007 0.0032 0.0004 0.02580.0030 0.0001 0.0005Import dummy 0.0003 0.0006 -0.0166 \*\*\* 0.0031 0.0000 0.0004 0.0154 \*\*\* 0.0028 -0.00040.0005 Ratio of export to Asia -0.0048 0.0038 -0.00580.0189 -0.0054 \*\* 0.0022 0.0457 \*\*\* 0.0173 -0.00200.0029 North America 0.0293 -0.00500.0064-0.00890.0319 0.00050.0038 0.0560 \* -0.00110.0049 -0.1641 \*\*\* 0.1160 \*\*\* Europe 0.0095 0.0079 0.0394 0.0112 \*\* 0.0046 0.0362 0.0006 0.0061 -0.0135 \*\* 0.00620.0042 0.0309 -0.0076 \*\* 0.0036 0.0519 \* -0.00300.0048 Other region 0.0284Ratio of import from -0.0377 \*\*\* -0.0011 Asia 0.00200.0023 0.0113 0.0013 -0.00850.0104 0.0000 0.0017-0.0443 \* 0.0775 \*\*\* 0.0221 North America -0.0017 0.0048 0.0240 -0.00110.0028 -0.00530.0037 Europe -0.0045 0.0048 -0.0795 \*\*\* 0.0239 -0.00330.0530 \*\* 0.0220 -0.00240.0037 0.0028 Other region -0.00160.0087 0.1239 \*\*\* 0.0436 -0.00130.0051 -0.1482 \*\*\* 0.0401 -0.00540.0067 -0.2221 \*\*\* 0.0007 0.0094 0.1798 \*\*\* 0.0468 -0.0107 \* 0.0055 0.0430 -0.0133 \* 0.0072 Ratio of export by other companies to Asia 0.0281 \*\*\* North America 0.0011 0.0118 -0.05960.0592 0.0041 0.0070 0.02580.0091 0.05440.0227 -0.4259 \*\*\* Europe -0.00630.17210.1134 0.0148 0.0134 0.1042-0.00700.0175-0.0224 \*\* -0.0324 \*\* Other region 0.0156 0.0181 0.0160 0.0906 0.0107 0.0987 0.0832 0.0140 Ratio of import by other companies from -0.00030.0076 -0.00960.0380 0.0000 0.0045 0.0259 0.0349 0.00580.0059 North America 0.0189 0.0147 0.0738 0.0735 0.0050 0.0087 -0.1467 \*\* 0.0675 0.0020 0.0113 Europe 0.0597 \*\* 0.0238 0.2548 \*\* 0.1188 0.0165 0.0140 -0.4167 \*\*\* 0.1091 0.0146 0.0183 -0.0192 \*\*

*Notes*: A full set of industry dummies and year dummies is included.

Cons.

0.0478 \*\*\*

0.0149

0.0020

0.0305

0.3006

0.0742

0.0098

0.0087

0.0012

0.0278 \*\*\*

0.0016

0.1460 \*\*\*

-0.0171

0.0149 \*\*\*

0.0682

0.0090

0.0114

0.0016

Other region -0.0353

<sup>\*\*\*</sup> significant at the 1 percent level, \*\*significant at the 5 percent level, \* significant at the 10 percent level.

Appendix1 Regression results for calculating elasticities of Table2 and 9(Continue) (10)(11)(12)Male workers with Female workers with Part-time workers Higher professional school, junior college, university or Part-time workers Junior or senior high school diplomas for an indefinite period a definite period an indefinite period a definite period an indefinite period a definite period an indefinite period Coef. Std. Err. Coef. Std. Err. Std. Err. Coef. -0.0021 \*\*\* 0.0018 \*\*\* -0.0037 \*\*\* -0.0008 \*\*\* 0.0001 0.0002-0.0035 \*\*\* 0.0002-0.0017 \*\*\* 0.0001 -0.0025 \*\*\* 0.0001 0.0002 0.0002 -0.0096 \*\*\* -0.0042 \*\*\* 0.0002 -0.0063 \*\*\* 0.0003 0.0069 \*\*\* 0.0006 -0.0048 \*\*\* 0.0001 -0.0164 \*\*\* 0.0004 -0.0120 \*\*\* 0.0004 0.0005 -0.0012 \*\*\* -0.0017 \*\*\* -0.0020 \*\*\* 0.0007 \*\*\* -0.0010 \*\*\* -0.0018 \*\*\* -0.0013 \*\*\* 0.0001 0.0001 0.0001 0.0001 0.0001 0.0001 0.0001 -0.0065 \*\*\* -0.0214 \*\*\* -0.0027 \*\*\* 0.0074 \*\*\* -0.0074 \*\*\* -0.0077 \*\*\* -0.0031 \*\*\* 0.0002 0.0003 0.00050.0001 0.00030.0004 0.0004-0.0021 \*\*\* -0.0026 \*\*\* 0.0002 -0.0031 \*\*\* 0.0061 \*\*\* 0.0001 0.0001 -0.0021 \*\*\* 0.0001 -0.0013 \*\*\* 0.0001 0.0002-0.0028 \*\*\* 0.0001 0.0177 \*\*\* -0.0016 \*\*\* 0.0002 -0.0018 \*\*\* -0.0015 \*\*\* 0.0001 -0.0025 \*\*\* 0.0029 \*\*\* 0.00020.0002 -0.0017 \*\*\* 0.0001 0.00020.0002 -0.0027 \*\*\* -0.0021 \*\*\* -0.0016 \*\*\* 0.0270 \*\*\* 0.0003 0.0008 \*\*\* -0.0019 \*\*\* -0.0042 \*\*\* 0.00020.00020.0001 0.00020.00020.0002-0.0018 \*\*\* -0.0027 \*\*\* 0.0002 0.0380 \*\*\* -0.0018 \*\*\* -0.0029 \*\*\* -0.0056 \*\*\* 0.0002 0.0006 0.0001 0.0003 0.0003 -0.00010.0003 -0.0017 \*\*\* 0.0008 \*\*\* -0.0018 \*\*\* 0.0166 \*\*\* -0.0005 \*\*\* -0.0011 \*\*\* 0.0001 0.0001 0.0001 0.0002 0.0001 0.0001 -0.0017 \*\*\* 0.0001 -0.0015 \*\*\* -0.0021 \*\*\* -0.0029 \*\*\* -0.0005 \*\*\* 0.0251 \*\*\* -0.0023 \*\*\* -0.0020 \*\*\* 0.0001 0.0002 0.0003 0.0001 0.00020.0002 0.0002 -0.0025 \*\*\* 0.0430 \*\*\* -0.0108 \*\*\* 0.0002 -0.0019 \*\*\* 0.0002 -0.0056 \*\*\* 0.0003 -0.0011 \*\*\* 0.0001 -0.0023 \*\*\* 0.0002 0.0004 0.0003 0.0029 \*\*\* 0.0002 -0.0042 \*\*\* 0.0002 -0.0001-0.0017 \*\*\* 0.0001 -0.0020 \*\*\* 0.0002 -0.0108 \*\*\* 0.0003 0.0395 \*\*\* 0.0004 0.0003-0.0007 \*\*\* -0.0010 \*\*\* -0.0015 \*\*\* -0.0011 \*\*\* 0.0002 0.0002 -0.00070.0005-0.0006 \*\*\* 0.0001 0.0003 0.0004 0.00020.0004 -0.0148 \*\*\* 0.0041 \*\*\* 0.0019 \*\*\* 0.0003 0.0003 0.0004 0.0010 0.0010 \*\*\* 0.0002-0.0017 \*\*\* 0.00050.00060.0011 0.00070.0001 0.0002 0.0001 0.0003 -0.0009 0.0007 0.0000 0.0001 -0.0009 \*\* 0.0004 -0.0002 0.0004 0.0002 0.0005 0.0004 0.0005 0.0009 0.00060.0040 \*\* 0.00170.0005 \* 0.0003 0.0033 \*\*\* 0.0009 -0.0039 \*\*\* 0.0011 -0.00100.0012 -0.00080.0005 -0.00010.0007-0.00310.0018 0.00000.0004 0.0015 0.0010 -0.00040.0012 -0.0023 0.0013 -0.0011 \*\* 0.0005 0.0017 \*\* 0.0007 -0.00150.0018 0.0007 \*\* 0.0003 0.0004 0.0010 0.0019 \* 0.0011 -0.00090.0013 0.0016 0.0030 -0.0001-0.01060.0107 -0.00240.0021 -0.0148 \*\* 0.0058 -0.00670.0054 0.0077 0.0041 0.0069 -0.0276 \*\*\* 0.0084 \* 0.0051-0.00190.0069 -0.01090.0181 0.0014 0.00350.0099-0.00380.0117 -0.0070 0.0130 -0.00380.0063 0.0078 0.0086 0.0320 0.02230.0014 0.0043 0.00530.0122 0.0033 0.0144 -0.01920.0161 -0.00230.0005-0.01630.0049 0.0126 0.0049 0.0067 0.0175-0.00240.0034 -0.01330.0095-0.00310.0113 0.0296 \*\*\* 0.0110 \*\*\* 0.0007 0.0018 -0.0090 0.0025 0.0064-0.00170.0012 0.00350.0032 0.0041 0.0114 \*\* 0.0046 0.0007 0.0038 -0.00380.0052 -0.01140.0136 -0.00340.0026 0.0034 0.00740.0013 0.0088 -0.01190.0098 -0.0012-0.00470.0007 -0.00200.0026 0.0768 \*\*\* -0.0169 \* -0.0159 0.0098 0.0038 0.00520.01360.00740.0087 0.0006 0.0062 0.0530 \*\* 0.0248 0.0003 0.0048 -0.00570.0069 0.0095 -0.01650.0135 -0.00530.0159 0.0178 -0.00970.0074 -0.00580.0102 0.1305 \*\*\* 0.0265-0.00810.0052-0.0397 \*\*\* 0.0144 -0.0333 \* 0.0171 0.0316 \* 0.0191 0.0526 \*\*\* -0.0469 \*\*\* 0.0893 \*\*\* 0.0159 \* 0.0094 0.0129 -0.05160.0336 0.00420.0065 0.0183 0.0216 -0.0631 \*\*\* 0.0242 0.3700 \*\*\* -0.02750.0180 -0.00380.0247 0.0644-0.00150.0125-0.05410.0350 -0.0320 0.0414 0.00120.0463 -0.1427 \*\*\* 0.1210 \*\*\* -0.1439 \*\*\* -0.0199 \*\* 0.1584 \*\*\* 0.0104 0.0144 0.0197 -0.05870.05140.0100 0.02800.0331 0.0370 0.0050 0.0060-0.00190.0083 -0.02590.0215-0.00520.0042 -0.00200.0117 0.0023 0.0139 0.0058 0.0155 0.0748 \*\*\* -0.01780.0117 0.0263 \* 0.0160 0.0563 0.0417 0.0021 0.0081 -0.0410 \* 0.0227 0.0268 -0.0536 \* 0.0300 0.0192 0.0189 0.0481 \*\* 0.0259 -0.10160.0674 0.0153 0.0131 0.0386 0.0367 0.0333 0.0434 0.0180 0.0485-0.00330.0118 -0.0568 \*\*\* 0.1028 \*\* -0.0897 \*\*\* 0.0271 0.0807 \*\*\* 0.0303 0.01620.0421-0.0103 0.00820.01620.02290.0203 \*\*\* 0.0016 0.0528 \*\*\* 0.0022 0.1900 \*\*\* 0.00560.0249 \*\*\* 0.0011 0.0805 \*\*\* 0.0031 0.0506 \*\*\* 0.0036 0.0439 \*\*\* 0.0040 Annendix? Regression results for calculating elasticities of Table 3 and 10

Don	enaixz Ke andont vo	egression results for calcula criable is cost share	ung etas	(1)	es or Tab	res and 1	$\frac{0}{(2)}$		1	(3)		1	(4)		1	(5)	
ומפען	enuent va	irrable is cost sitate		(1)		ı	(4)		Male v	\-/	s with		(4)		<u>I</u>	(0)	
			Junior	high	school	Senior	high	school			essional	Universi	ty or	graduate			
				ploma			ploma		_	_	junior	schoo	-	_	Part-ti	ime w	orkers
			Coef.		Std. Err.	Coef.		Std. Err.			Std. Err.		-	Std. Err.	Coef.		Std. Err.
		Junior high school	0.0333		0.0003	-0.0027		0.0004	-0.0050		0.0002	-0.0101		0.0003	-0.0012		0.0001
		Senior high school	-0.0027	***	0.0004	0.0942	***	0.0012	-0.0125	***	0.0004	-0.0324	***	0.0008	-0.0063	***	0.0003
	male workers with	Higher professional school and junior college diplomas	-0.0050	***	0.0002	-0.0125	***	0.0004	0.0335	***	0.0003	-0.0016	***	0.0003	-0.0011	***	0.0001
Jo ə	WIUII	University or graduate school diplomas	-0.0101	***	0.0003	-0.0324	***	0.0008	-0.0016	***	0.0003	0.0759	***	0.0008	-0.0030	***	0.0002
ln wage		Part-time workers	-0.0012	***	0.0001	-0.0063	***	0.0003	-0.0011	***	0.0001	-0.0030	***	0.0002	0.0174	***	0.0002
N K		Junior high school	0.0003	**	0.0001	-0.0046		0.0002	-0.0019	***	0.0001	-0.0062	***	0.0002	-0.0018	***	0.0001
lr		Senior high school	-0.0056	***	0.0003	0.0017	***	0.0006	-0.0071	***	0.0003	-0.0172	***	0.0005	-0.0044	***	0.0002
	female workers	Higher professional school and junior college diplomas	-0.0031	***	0.0001	-0.0096	***	0.0003	0.0003	**	0.0001	-0.0008	***	0.0002	-0.0018	***	0.0001
	with	University or graduate school diplomas	-0.0022		0.0001	-0.0120	***	0.0002	-0.0019	***	0.0001	0.0035	***	0.0002	-0.0013	***	0.0001
		Part-time workers	-0.0036	***	0.0002	-0.0159		0.0005	-0.0027	***	0.0002	-0.0080	***	0.0004	0.0034		0.0002
	_	ked asset)	-0.0002		0.0004	0.0000	***	0.0009	-0.0004		0.0004	-0.0003		0.0008	-0.0014		0.0002
	tal outpu		-0.0044		0.0007	-0.0026		0.0017	-0.0073		0.0007	0.0200	***	0.0015	0.0039	***	0.0004
	tal input)		0.0013	***	0.0004	0.0002		0.0011	0.0011	**	0.0005	-0.0006		0.0010	-0.0002		0.0002
		iates dummy	-0.0007		0.0011	0.0100		0.0028	-0.0011		0.0012	0.0100		0.0024	0.0004		0.0006
_	ort dummy		-0.0018		0.0012	-0.0169		0.0031	0.0014		0.0014	0.0230		0.0027	-0.0013		0.0007
	ort dumm		0.0015		0.0012	-0.0162	***	0.0029	-0.0008		0.0013	0.0149		0.0025	-0.0017	***	0.0006
Ratio	o of export		-0.0317	***	0.0071	0.0215		0.0179	0.0053		0.0079	0.0265	*	0.0154	0.0002		0.0039
		North America	0.0126		0.0120	-0.0047		0.0302	0.0136		0.0134	0.0325		0.0261	0.0082		0.0066
		Europe	-0.0060		0.0148	0.1110	***	0.0373	0.0148		0.0165	0.1196		0.0322	-0.0010		0.0082
ъ		Other region	0.0088		0.0116	-0.0362		0.0293	-0.0294	**	0.0129	0.0612	**	0.0253	-0.0039		0.0064
Ratio	o of impor		0.0032		0.0043	-0.0374	***	0.0107	-0.0034		0.0047	-0.0008		0.0093	0.0015		0.0023
		North America	-0.0150	*	0.0091	-0.0123		0.0228	-0.0075		0.0101	0.0669		0.0197	-0.0052		0.0050
		Europe	-0.0033		0.0090	-0.0586	***	0.0227	-0.0046		0.0100	0.0533		0.0196	-0.0052		0.0050
		Other region	-0.0112		0.0164	0.1580	***	0.0414	0.0019		0.0183	0.1700		0.0357	-0.0033		0.0091
Ratio	o of export	t by other companies to	0.1003		0.0176	0.3021	***	0.0443	0.0003		0.0196	-0.2510	***	0.0383	-0.0184		0.0097
		North America			0.0223	-0.1976		0.0561	0.0030		0.0248	0.0458		0.0484		***	0.0123
		Europe			0.0427	0.4584	***	0.1075	0.0629		0.0475	-0.5182	***	0.0928	-0.0384	-11-	0.0235
ъ.		Other region	0.0737	**	0.0341	0.0444		0.0858	-0.0366		0.0379	0.0761		0.0741	-0.0392	**	0.0188
Kati	o of impor	t by other companies from	-0.0030	ale al1-	0.0143	0.0068	ale al! -	0.0360	-0.0064	ale ell -	0.0159	0.0062		0.0311	0.0126		0.0079
		North America		***	0.0277	0.2470		0.0697	-0.0986		0.0308	-0.0248		0.0602	-0.0184		0.0152
		Europe		ماد ماد ماد	0.0448	0.3350		0.1126	-0.2879		0.0498	-0.1813	ж	0.0972	0.0367		0.0246
	_	Other region			0.0280	0.2053		0.0703	0.0561		0.0311	-0.0518	444	0.0607	-0.0196		0.0154
Cons		yat afinduatay dummiaa an	0.1267	***	0.0037	0.2230	***	0.0093	0.1268	* * *	0.0041	0.0975	***	0.0080	0.0185	***	0.0021

Notes: A full set of industry dummies and vear dummies is included.

\*\*\* significant at the 1 percent level, \*\*significant at the 5 percent level, \* significant at the 10 percent level.

Appendix2 Regression results for calculating elasticities of Table3 and 10(Continue)

	(6)			(7)			(8)			(9)			(10)	
				/		Female	worke	rs with					` ~/	
Junior h	igh sch	ool	Senior	high	school	Higher	profe	ssional	Universi	ty or	graduate	D		
dipl	lomas			ploma		school	and	unior	schoo	-	_	Part-ti	ıme w	orkers
Coef.		l. Err.			Std. Err.			Std. Err.			Std. Err.	Coef.		Std. Err.
0.0003 *	** 0.	0001	-0.0056	***	0.0003	-0.0031	***	0.0001	-0.0022	***	0.0001	-0.0036	***	0.0002
-0.0046 *	*** 0.	0002	0.0017	***	0.0006	-0.0096	***	0.0003	-0.0120	***	0.0002	-0.0159	***	0.0005
-0.0019 *	*** 0	0001	0.0071	***	0.0003	0.0003	**	0.0001	-0.0019	***	0.0001	-0.0027	***	0.0002
-0.0019	0.	0001	-0.0071		0.0003	0.0003		0.0001	-0.0019		0.0001	-0.0027		0.0002
-0.0062 *	*** 0.	0002	-0.0172	***	0.0005	-0.0008	***	0.0002	0.0035	***	0.0002	-0.0080	***	0.0004
-0.0018 *	*** 0.	0001	-0.0044	***	0.0002	-0.0018	***	0.0001	-0.0013	***	0.0001	0.0034	***	0.0002
0.0183 *	*** 0.	0002	0.0013	***	0.0002	-0.0015	***	0.0001	-0.0013	***	0.0001	-0.0025	***	0.0002
0.0013 *	*** 0.	0002	0.0386	***	0.0005	-0.0016	***	0.0002	-0.0024	***	0.0002	-0.0033	***	0.0003
-0.0015 *	*** 0.	0001	-0.0016	***	0.0002	0.0203	***	0.0002	0.0000		0.0001	-0.0022	***	0.0002
-0.0013 *	*** 0.	0001	-0.0024	***	0.0002	0.0000		0.0001	0.0187	***	0.0002	-0.0011	***	0.0002
-0.0025 *	*** 0.	0002	-0.0033	***	0.0003	-0.0022	***	0.0002	-0.0011	***	0.0002	0.0359	***	0.0004
-0.0003	0.	0002	-0.0006		0.0005	-0.0010	***	0.0002	-0.0012	***	0.0002	-0.0011	**	0.0005
-0.0015 *	*** 0.	0003	-0.0110	***	0.0009	-0.0022	***	0.0004	-0.0001		0.0003	0.0053	***	0.0008
0.0004 *	0.	0002	-0.0016	***	0.0006	0.0000		0.0003	-0.0004	*	0.0002	-0.0002		0.0006
-0.0002	0.	0006	0.0032	**	0.0015	0.0018	***	0.0007	0.0007		0.0006	-0.0035	**	0.0014
-0.0001	0.	0006	-0.0008		0.0017	0.0011		0.0007	-0.0006		0.0006	-0.0042	***	0.0015
-0.0003	0.	0006	0.0014		0.0016	0.0002		0.0007	0.0005		0.0006	0.0004		0.0015
0.0002	0.	0036	-0.0092		0.0098	-0.0026		0.0043	-0.0099	***	0.0037	-0.0002		0.0089
-0.0052	0.	0060	-0.0089		0.0165	-0.0140	*	0.0072	-0.0180	***	0.0062	-0.0161		0.0150
0.0008	0.	0074	0.0256		0.0204	-0.0030		0.0089	0.0037		0.0077	-0.0069		0.0185
0.0115 *	** 0.	0058	-0.0033		0.0160	-0.0016		0.0070	-0.0117	*	0.0060	0.0046		0.0145
-0.0012	0.	0021	0.0154	***	0.0059	0.0032		0.0026	0.0045	**	0.0022	0.0150	***	0.0053
0.0071	0.	0045	-0.0133		0.0125	-0.0130	**	0.0054	0.0045		0.0047	-0.0122		0.0113
-0.0018	0.	0045	-0.0087		0.0124	0.0156	***	0.0054	0.0497	***	0.0047	-0.0364	***	0.0113
0.0131	0.	0082	0.0474	**	0.0226	-0.0138		0.0099	-0.0012		0.0085	-0.0122		0.0205
-0.0025		0088	0.1222	***	0.0242	0.0051		0.0106	-0.0541	***	0.0091	-0.0028		0.0220
-0.0121		0112	0.0071		0.0307	-0.0150		0.0134	-0.0075		0.0115	0.0462	*	0.0279
0.0222		0214	0.3094	***	0.0588	0.0000		0.0256	-0.0351		0.0221	-0.0459		0.0534
0.0274		0171	-0.1949	***	0.0469	0.0509	**	0.0205	0.0216		0.0176	-0.0234		0.0426
0.0028		0072	-0.0231		0.0197	-0.0170	**	0.0086	0.0088		0.0074	0.0123		0.0179
-0.0151		0139	0.0772	**	0.0381	-0.0103		0.0166	-0.0206		0.0143	0.0167		0.0346
-0.0222		0224	0.0376		0.0616	0.0249		0.0269	0.0265		0.0232	0.0625		0.0559
0.0193		0140	-0.0182		0.0385	0.0156		0.0168	-0.0243	*	0.0145	-0.0195		0.0349
0.0482 *		0019	0.1867	***	0.0051	0.0624	***	0.0022	0.0629		0.0019	0.0473	***	0.0046

	t variable is cost sl	ts for calculating e hare		(1)			(2)			(3)			(4)			(5)			(6)	
											Male wor	kers with								
				Juni	or high sch	ool diploma	as for			Senie	or high sch	ool diploma	as for		Higher p			junior colleg ol diplomas		versity or
			a def	inite p	eriod	an ind	efinite	period	a def	inite p	eriod	an inde	efinite	period	a def	nite p	eriod	an ind	efinite	period
			Coef.		Std. Err.	Coef.		Std. Err.	Coef.		Std. Err.			Std. Err.	Coef.	(	Std. Err.	Coef.		Std. Err.
	Junior high school	a definite period	0.0127		0.0001	-0.0004	***	0.0000	0.0007		0.0001	-0.0017		0.0001	-0.0009		0.0001	-0.0019		0.0001
	diplomas for	an indefinite period	-0.0004	***	0.0000	0.0327		0.0003	-0.0014		0.0001	-0.0022		0.0004	-0.0006		0.0001	-0.0125		0.0004
	Senior high school	a definite period	0.0007		0.0001	-0.0014		0.0001	0.0229		0.0002	-0.0049		0.0002	0.0010		0.0001	-0.0061		0.0002
male	diplomas	an indefinite period	-0.0017	***	0.0001	-0.0022	***	0.0004	-0.0049	***	0.0002	0.0914	***	0.0012	-0.0049	***	0.0002	-0.0323	***	0.0009
workers with	Higher professional school, junior college,	a definite period	-0.0009	***	0.0001	-0.0006	***	0.0001	0.0010	***	0.0001	-0.0049	***	0.0002	0.0174	***	0.0001	-0.0033	***	0.0001
Jo e	university or graduate school diplomas for	an indefinite period	-0.0019		0.0001	-0.0125		0.0004	-0.0061		0.0002	-0.0323		0.0009	-0.0033	***	0.0001	0.0961		0.0010
wage	Part-time workers	a definite period	-0.0013		0.0001	-0.0007		0.0001	0.0000		0.0001	-0.0035		0.0002	-0.0012		0.0001	-0.0022		0.0002
<b>×</b>		an indefinite period	-0.0013		0.0001	-0.0008		0.0001	-0.0008		0.0001	-0.0039		0.0002	-0.0011		0.0001	-0.0029		0.0002
lh	Junior or senior high	-	-0.0005		0.0001	-0.0017		0.0001	0.0014		0.0002	-0.0056		0.0003	-0.0015		0.0001	-0.0064		0.0003
	school diplomas for	an indefinite period	-0.0009	***	0.0001	-0.0023		0.0003	-0.0030		0.0002	0.0062		0.0006	-0.0019		0.0001	-0.0205		0.0005
female workers	Higher professional school, junior college,	a definite period	-0.0020	***	0.0001	-0.0005		0.0001	-0.0015		0.0001	-0.0044		0.0001	0.0009	***	0.0001	-0.0025		0.0001
with	university or graduate school diplomas for	an macimite period	-0.0007		0.0000	-0.0044		0.0002	-0.0021		0.0001	-0.0143		0.0004	-0.0010	***	0.0001	0.0082		0.0003
	Part-time workers	a definite period	-0.0008		0.0001	-0.0017		0.0002	-0.0033		0.0002	-0.0114		0.0004	-0.0017		0.0001	-0.0071		0.0004
1 /4 111	C* 1 ()	an indefinite period	-0.0010	***	0.0001	-0.0035	***	0.0002	-0.0020	***	0.0002	-0.0086		0.0004	-0.0013	***	0.0001	-0.0068	***	0.0004
	e fixed asset)		-0.0001	***	0.0001	-0.0001 -0.0054	***	0.0004	-0.0003 0.0015	***	0.0002	0.0060		0.0009	-0.0001	***	0.0001	0.0004	***	0.0009
ln(total out ln(total ing			0.0005		0.0001	0.0054 $0.0015$		0.0007 $0.0004$	-0.0015		0.0003 $0.0002$	-0.0062 0.0012		0.0017 $0.0011$	0.0011		0.0002 $0.0001$	0.0143 $0.0004$		0.0016 $0.0011$
	ffiliates dummy		-0.0001 -0.0001		$0.0001 \\ 0.0002$	-0.0013		0.0004 $0.0011$	-0.0007		0.0002 $0.0005$	-0.012	***	0.0011 $0.0028$	0.0003		0.0001	0.0004 $0.0125$	***	0.0011 $0.0027$
Export dun			0.0001	*	0.0002	-0.0020		0.0011	-0.0004		0.0006	-0.0179	***	0.0028	0.0004	**	0.0003	0.0125 $0.0251$		0.0027
Import dun	-		0.0006		0.0002	0.0020		0.0012	0.0004 $0.0002$		0.0005	-0.0174	***	0.0031	0.0001		0.0004	0.0251		0.0023
Ratio of exp	•	Asia	-0.0019		0.0002	-0.0310	***	0.0070	-0.0027		0.0032	0.0229		0.0181	-0.0053	**	0.0004 $0.0022$	0.0461		0.0020 $0.0171$
lucio oi oni	port to	North America	-0.0032		0.0019	0.0049		0.0118	-0.0057		0.0055	-0.0237		0.0307	0.0010		0.0038	0.0610		0.0289
		Europe	0.0004		0.0023	-0.0087		0.0146	0.0100		0.0068	-0.1524	***	0.0378	0.0111	**	0.0046	0.1149		0.0357
		Other region	-0.0044	**	0.0018	0.0103		0.0115	-0.0104	**	0.0053	-0.0215		0.0297	-0.0069		0.0036	0.0576		0.0280
Ratio of im	port from	Asia	-0.0011		0.0007	0.0044		0.0042	0.0013		0.0019	-0.0386	***	0.0109	-0.0011		0.0013	-0.0094		0.0102
		North America	-0.0006		0.0014	-0.0137		0.0089	-0.0020		0.0041	-0.0105		0.0231	-0.0015		0.0028	0.0698	***	0.0218
		Europe	-0.0010		0.0014	-0.0005		0.0089	-0.0038		0.0041	-0.0577	**	0.0230	-0.0038		0.0028	0.0445	**	0.0217
		Other region	-0.0037		0.0026	-0.0100		0.0162	-0.0025		0.0075	0.1596	***	0.0419	-0.0019		0.0051	-0.1583	***	0.0395
Ratio of exp	port by other comp	anies to Asia	-0.0062	**	0.0028	-0.1023		0.0174	0.0052		0.0080	0.2882		0.0449	-0.0094	*	0.0055	-0.2270	***	0.0423
		North America	0.0134	***	0.0035	0.0787	***	0.0220	-0.0031		0.0102	-0.1665	***	0.0569	0.0038		0.0070	0.0363		0.0536
		Europe	-0.0234	***	0.0067	-0.2025	***	0.0421	0.0097		0.0195	0.4429	***	0.1090	0.0130		0.0133	-0.4487	***	0.1027
		Other region	0.0081		0.0053	0.0418		0.0336	-0.0031		0.0155	-0.0109		0.0870	-0.0204	*	0.0106	0.0897		0.0820
Ratio of im	port by other comp		0.0002		0.0022	-0.0087		0.0141	-0.0033		0.0065	0.0038		0.0365	-0.0001		0.0045	0.0246		0.0344
		North America	0.0024		0.0043	-0.1577	***	0.0273	0.0114		0.0126	0.2382		0.0706	0.0048		0.0086	-0.1468		0.0665
		Europe	0.0033		0.0070	-0.0348		0.0441	0.0507		0.0204	0.2742		0.1142	0.0171		0.0140	-0.4089	***	0.1076
_		Other region	-0.0102		0.0044	-0.1617		0.0275	-0.0325		0.0127	0.2031		0.0713	-0.0183		0.0087	-0.0038		0.0672
Cons.			0.0140	***	0.0006	0.1247	***	0.0037	0.0413	***	0.0017	0.2068	***	0.0094	0.0268	***	0.0012	0.1276	***	0.0089

Notes: A full set of industry dummies and year dummies is included.

\*\*\* significant at the 1 percent level, \*\*significant at the 5 percent level, \* significant at the 10 percent level.

Appendix3 Regression results for		4					( )
(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)
Male workers with				T	orkers with		
Part-time workers		Junior or senior	nigh school diplomas for	~ .	, junior college, university or ool diplomas for	Part-time	e workers
a definite period an inde	finite period	a definite period	an indefinite period	a definite period	an indefinite period	a definite period	an indefinite period
Coef. Std. Err. Coef.	Std. Err.	Coef. Std.				Coef. Std. Err.	Coef. Std. Err.
-0.0013 *** 0.0001 -0.0013		-0.0005 *** 0.00			-0.0007 *** 0.0000	-0.0008 *** 0.0001	-0.0010 *** 0.0001
0.0001 0.0000	*** 0.0001	-0.0017 *** 0.00			-0.0044 *** 0.0002	-0.0017 *** 0.0002	-0.0035 *** 0.0002
-0.0008 *** 0.0001 -0.0008		0.0014 *** 0.00			-0.0021 *** 0.0001	-0.0033 *** 0.0002	-0.0020 *** 0.0002
-0.0035 *** 0.0002 -0.0039	*** 0.0002	-0.0056 *** 0.00	0.0062 *** $0.0006$	G -0.0044 *** 0.0001	-0.0143 *** 0.0004	-0.0114 *** 0.0004	-0.0086 *** 0.0004
-0.0012 *** 0.0001 -0.0011	*** 0.0001	-0.0015 *** 0.00	0.0019 *** 0.0001	0.0009 *** 0.0001	-0.0010 *** 0.0001	-0.0017 *** 0.0001	-0.0013 *** 0.0001
-0.0022 *** 0.0002 -0.0029	*** 0.0002	-0.0064 *** 0.00	0.0205 *** 0.0005		0.0082 *** 0.0003	-0.0071 *** 0.0004	-0.0068 *** 0.0004
0.0164 *** 0.0002 -0.0020		-0.0023 *** 0.00		-0.0019 *** 0.0001	-0.0011 *** 0.0001	0.0062 *** 0.0002	-0.0026 *** 0.0001
-0.0020 *** 0.0001 0.0179		-0.0014 *** 0.00	02 -0.0016 *** 0.0002		-0.0014 *** 0.0001	-0.0024 *** 0.0002	0.0030 *** 0.0002
-0.0023 *** 0.0002 -0.0014	*** 0.0002	0.0273 *** 0.00	03 -0.0025 *** 0.0002	0.0011 *** 0.0001	-0.0020 *** 0.0002	-0.0018 *** 0.0002	-0.0041 *** 0.0002
-0.0029 *** 0.0001 -0.0016	*** 0.0002	-0.0025 *** 0.00	0.0384 *** $0.0006$	-0.0016 *** 0.0001	-0.0024 *** 0.0003	-0.0054 *** 0.0003	0.0005 0.0003
-0.0019 *** 0.0001 -0.0015	*** 0.0001	0.0011 *** 0.00	0.0016 *** 0.0001	0.0169 *** 0.0002	-0.0004 *** 0.0001	-0.0009 *** 0.0001	-0.0016 *** 0.0001
-0.0011 *** 0.0001 -0.0014		-0.0020 *** 0.00			0.0254 *** 0.0002	-0.0022 *** 0.0002	-0.0016 *** 0.0002
0.0062 *** 0.0002 -0.0024		-0.0018 *** 0.00			-0.0022 *** 0.0002	0.0430 *** 0.0004	-0.0105 *** 0.0003
-0.0026 *** 0.0001 0.0030		-0.0041 *** 0.00	0.0005 $0.0003$		-0.0016 *** 0.0002	-0.0105 *** 0.0003	0.0399 *** 0.0004
0.0001 0.0001	*** 0.0002	-0.0009 *** 0.00	0.0007 $0.0005$		-0.0015 *** 0.0003	-0.0011 *** 0.0004	0.0002 0.0004
0.0022 *** 0.0003 0.0019	*** 0.0003	0.0003 0.00	04 -0.0149 *** 0.0010	0.0009 *** 0.0002	-0.0016 *** 0.0005	0.0041 *** 0.0006	0.0011 0.0007
-0.0003 0.0002 0.0001	0.0002	0.0001 0.00	0.0007	0.0000 0.0001	-0.0009 ** 0.0004	-0.0002 0.0004	$0.0002 \qquad 0.0005$
-0.0005 0.0005 0.0004	0.0005	0.0010 0.00	06 0.0041 ** 0.0017	0.0005 0.0003	0.0036 *** 0.0009	-0.0039 *** 0.0011	-0.0009 0.0012
0.0000 0.0005 -0.0009	* 0.0005	-0.0002 0.00	0.0031 * 0.0018	0.0001 0.0004	0.0013 0.0010	-0.0005 0.0012	-0.0025 * 0.0013
-0.0004 0.0005 -0.0011	<b>**</b> 0.0005	0.0017 *** 0.00	0.0016	0.0007 ** 0.0003	0.0004 0.0009	0.0019 * 0.0011	-0.0010 0.0013
-0.0019 0.0029 0.0017	0.0030	0.0001 0.00	11 -0.0102 0.0107	0.0024 0.0021	-0.0146 ** 0.0058	-0.0066 0.0069	0.0057 0.0077
-0.0004 0.0049 0.0092	* 0.0051	-0.0011 0.00			-0.0260 *** 0.0098	-0.0030 0.0117	-0.0055 0.0130
0.0004 0.0061 -0.0041	0.0063	0.0074 0.00	$36 \mid 0.0315 \qquad 0.0223$	0.0011 0.0043	0.0050 0.0121	0.0033 0.0144	-0.0198 0.0161
-0.0022 0.0048 -0.0014	0.0049	0.0017 0.00			-0.0111 0.0095	-0.0023 0.0113	0.0069 0.0126
0.0000 0.0017 0.0007	0.0018	-0.0093 *** 0.00			0.0108 *** 0.0035	0.0033 0.0041	0.0111 ** 0.0046
-0.0059 0.0037 0.0001	0.0038	-0.0050 0.00			0.0008 0.0074	0.0003 0.0088	-0.0143 0.0098
-0.0031 0.0037 -0.0020	0.0038	-0.0060 0.00			0.0740 *** 0.0074	-0.0179 ** 0.0087	-0.0185 * 0.0098
-0.0058 0.0067 0.0001	0.0069	0.0047 0.00			-0.0198 0.0134	-0.0061 0.0159	-0.0081 0.0178
-0.0124 * 0.0072 -0.0089	0.0074	-0.0047 0.01			-0.0414 *** 0.0144	-0.0344 ** 0.0171	0.0308 0.0191
0.0278 *** 0.0091 0.0156		0.0533 *** 0.01			-0.0433 ** 0.0182	0.0904 *** 0.0216	-0.0605 ** 0.0241
-0.0090 0.0175 -0.0298		-0.0083 0.02			-0.0626 * 0.0348	-0.0346 0.0414	-0.0069 0.0462
-0.0306 ** 0.0139 0.0125	0.0144	-0.1408 *** 0.01			0.1177 *** 0.0278	-0.1458 *** 0.0331	0.1581 *** 0.0369
0.0059 0.0058 0.0051	0.0060	-0.0021 0.00			-0.0028 0.0117	$0.0021 \qquad 0.0139$	$0.0056 \qquad 0.0155$
0.0020 0.0113 -0.0178	0.0117	0.0260 0.01			-0.0414 * 0.0226	0.0745 *** 0.0269	-0.0540 * 0.0300
0.0155 0.0183 0.0203	0.0189	0.0489 * 0.02			0.0415 0.0365	0.0359 0.0434	0.0208 0.0484
-0.0162 0.0114 -0.0023	0.0118	-0.0562 *** 0.01			0.0145 0.0228	-0.0899 *** 0.0271	0.0801 *** 0.0303
0.0137 *** 0.0016 0.0188	*** 0.0016	0.0511 *** 0.00	22 0.1896 *** 0.0056	0.0231 *** 0.0011	0.0746 *** 0.0030	0.0483 *** 0.0036	0.0397 *** 0.0040

		4 Regression results for		ticities of	Tabl	<u>.e5 and 1</u>	2											
I	Depender	nt variable is cost shar	e		(1)			(2)			(3)			(4)			(5)	
										Male w								
							n school dip						junior colleg				ime wo	
					inite p		an inde		_	a defi					period		inite p	
L				Coef.		Std. Err.				Coef.		Std. Err.			Std. Err.			Std. Err.
		Junior or senior high	a definite period	0.0280	***	0.0004	-0.0066		0.0005	0.0022		0.0002	-0.0109	***	0.0005	-0.0006		0.0002
		school diplomas for	an indefinite period	-0.0066	***	0.0005	0.0934	***	0.0017	-0.0067	***	0.0003	-0.0316	***	0.0013	-0.0036	***	0.0004
	male worker	Higher professional school, junior college, university or	a definite period	0.0022	***	0.0002	-0.0067	***	0.0003	0.0195	***	0.0003	-0.0047	***	0.0003	-0.0010	***	0.0002
	s with	graduate school diplomas for	an indefinite period	-0.0109	***	0.0005	-0.0316	***	0.0013	-0.0047	***	0.0003	0.0942	***	0.0016	-0.0021	***	0.0004
•	OI	Part-time workers	a definite period	-0.0006	**	0.0002	-0.0036		0.0004	-0.0010		0.0002	-0.0021		0.0004	0.0174	***	0.0004
	wage	rait time workers	an indefinite period	-0.0002		0.0002	-0.0039	***	0.0003	-0.0010	***	0.0002	-0.0035	***	0.0003	-0.0028	***	0.0003
	ಡ ≽	Junior or senior high	a definite period	0.0033	***	0.0003	-0.0074		0.0005	-0.0014	***	0.0002	-0.0095	***	0.0005	-0.0024	***	0.0003
	n H	school diplomas for	an indefinite period	-0.0054	***	0.0004	0.0071	***	0.0008	-0.0029	***	0.0002	-0.0178	***	0.0008	-0.0041	***	0.0003
ľ	female	8 · F · · · · · · · · · ,	a definite period	-0.0014	***	0.0002	-0.0060	***	0.0003	0.0010	***	0.0002	-0.0036	***	0.0003	-0.0017	***	0.0002
	worker s with		an indefinite period	-0.0039	***	0.0003	-0.0143	***	0.0006	-0.0016	***	0.0002	0.0059	***	0.0006	-0.0022	***	0.0002
			a definite period	-0.0029	***	0.0004	-0.0134	***	0.0007	-0.0020	***	0.0003	-0.0085	***	0.0007	0.0076	***	0.0003
		Part-time workers	an indefinite period	-0.0016		0.0003	-0.0069		0.0006	-0.0016		0.0002	-0.0079		0.0006	-0.0045		0.0003
1	n(tangib)	le fixed asset)		-0.0007		0.0004	0.0057		0.0013	-0.0002		0.0002	0.0007		0.0013	-0.0011		0.0003
	n(total o			0.0015		0.0008	-0.0184		0.0026	0.0009	*	0.0005	0.0199	***	0.0024	0.0030		0.0006
	n(total ir			-0.0009		0.0005	0.0047		0.0018	-0.0008		0.0003	-0.0016		0.0016	0.0000		0.0004
		affiliates dummy		-0.0021		0.0014	-0.0080		0.0049	-0.0005		0.0009	0.0133	***	0.0046	-0.0015		0.0011
_	Export du	•		-0.0024		0.0016	-0.0069		0.0056	0.0014		0.0010	0.0163		0.0053	-0.0010		0.0012
	mport du	=		0.0003		0.0015	-0.0217	***	0.0053	0.0002		0.0009	0.0138		0.0050	-0.0001		0.0012
	Ratio of ex	=	Asia	-0.0075		0.0088	-0.0427		0.0304	-0.0064		0.0054	0.0821		0.0285	-0.0005		0.0066
		•	North America	-0.0081		0.0183	0.0525		0.0629	-0.0077		0.0112	0.0857		0.0590	-0.0107		0.0137
			Europe	0.0192		0.0184	-0.1437	**	0.0631	0.0018		0.0112	0.0970		0.0592	0.0016		0.0138
			Other region	-0.0382	**	0.0150	0.0097		0.0516	-0.0085		0.0092	0.0459		0.0485	-0.0014		0.0113
I	Ratio of in	nport from	Asia	0.0066		0.0050	-0.0313	*	0.0170	0.0001		0.0030	0.0058		0.0160	0.0003		0.0037
		r	North America	-0.0100		0.0132	-0.0152		0.0454	-0.0026		0.0081	0.1049	**	0.0426	-0.0080		0.0099
			Europe			0.0113	-0.0904	**	0.0388	-0.0036		0.0069	0.0881		0.0364	0.0009		0.0085
1			Other region	0.0047		0.0240	0.0903		0.0825	0.0020		0.0003 $0.0147$	-0.1120		0.0304 $0.0774$	-0.0195		0.0180
Ţ	Ratio of e	xport by other compani	-	-0.0012		0.0240 $0.0204$	0.0505 $0.1692$	**	0.0701	-0.0198		0.0147 $0.0125$	-0.3037	***	0.0658	-0.0013		0.0150 $0.0153$
1	va 010 01 62	aport of outer companie	North America			0.0420			0.0701 $0.1442$	-0.0300		0.0120 $0.0257$			0.1353	0.0484		0.0105 $0.0315$
1				0.0233 $0.0473$		0.0420 $0.0582$	0.1917	**	0.1442 $0.1999$	0.0300 $0.0487$		0.0356	-0.7436	***	0.1876	-0.0236		0.0315 $0.0437$
			Other region			0.0302	0.0312		0.1333 $0.1490$	-0.0392		0.0366	0.1496		0.1379	-0.0186		0.0437 $0.0326$
I	Ratio of in	nport by other compani	_	-0.013		0.0434 $0.0203$	0.0332 $0.1682$	**	0.1430 $0.0699$	0.0332		0.0200 $0.0125$	-0.0846		0.1555 $0.0656$	-0.0050		0.0320 $0.0153$
1	vaulo ol II	iipori by omei compani	North America			0.0203 $0.0424$	0.1052 $0.0850$		0.0055 $0.1457$	-0.0119		0.0125 $0.0260$	-0.1492		0.0050 $0.1367$	-0.0360		0.0133 $0.0318$
			Europe		**	0.0424 $0.0527$	0.0230		0.1437 $0.1812$	0.0113 $0.0242$		0.0200 $0.0323$	-0.1596		0.1307 $0.1701$	-0.0125		0.0316
			Other region			0.0327 $0.0371$	-0.0945		0.1312 $0.1273$	-0.0143		0.0323 $0.0227$	0.1330		0.1195	0.0123 $0.0111$		0.0330 $0.0278$
1	Cons.		Omer region	0.0685	***	0.0371 $0.0041$	0.0945 $0.3127$	***	0.1273 $0.0139$	0.0145 $0.0412$	***	0.0227 $0.0025$	0.0133 $0.1243$	***	0.1195 $0.0130$	0.0111	***	0.0278 $0.0031$
Ľ	JUIID.			0.0000		0.0041	0.0147		0.0199	0.0412		0.0040	0.1245		0.0190	0.0093		0.0051

Notes: A full set of industry dummies and year dummies is included.

\*\*\* significant at the 1 percent level, \*\*significant at the 5 percent level, \* significant at the 10 percent level.

Appendix4 Regression results for calculating elasticities of Table5 and 12(Continue)

(6)	810001011		(7)			(8)	143100 4	(9	,		(10)		(	(11)			(12)	
Male workers	s with		\•/			(0)			Female	vorkers witl	` -,			<b>(= -</b> /			(,	
Part-time wo	rkers	Juni	or or	senior high	n school dip	lomas	for	Higher profe	essional scho	l, junior colle	ge, univ	ersity or			Part-time	workers		
an indefinite	period	a defii	nite p	eriod	an inde	efinite	period	a definit	e period	an inc	lefinite	period	a defin	nite pe	eriod	an inde	finite	period
Coef. S	Std. Err.	Coef.		Std. Err.	Coef.		Std. Err.	Coef.	Std. Ei			Std. Err.	Coef.	Ş	Std. Err.	Coef.	(	Std. Err.
-0.0002	0.0002	0.0033	***	0.0003	-0.0054	***	0.0004	-0.0014 **	* 0.000	2 -0.0039	***	0.0003	-0.0029	***	0.0004	-0.0016	***	0.0003
-0.0039 ***	0.0003	-0.0074	***	0.0005	0.0071	***	0.0008	-0.0060 **	* 0.000	-0.0143	***	0.0006	-0.0134	***	0.0007	-0.0069	***	0.0006
-0.0010 ***	0.0002	-0.0014	***	0.0002	-0.0029	***	0.0002	0.0010 **	* 0.000	-0.0016	***	0.0002	-0.0020	***	0.0003	-0.0016	***	0.0002
-0.0035 ***	0.0003	-0.0095		0.0005	-0.0178	***	0.0008	-0.0036 **				0.0006	-0.0085		0.0007	-0.0079	***	0.0006
-0.0028 ***	0.0003	-0.0024		0.0003	-0.0041	***	0.0003	-0.0017 **	* 0.000			0.0002	0.0076		0.0003	-0.0045		0.0003
0.0183 ***	0.0004	-0.0018		0.0003	-0.0019		0.0003	-0.0020 **				0.0002	-0.0040		0.0003	0.0047	***	0.0003
-0.0018 ***	0.0003	0.0308		0.0005	-0.0031		0.0004	0.0015 **				0.0003	-0.0016		0.0004	-0.0053		0.0004
-0.0019 ***	0.0003	-0.0031	***	0.0004	0.0378	***	0.0008	-0.0024 **	* 0.000	2 -0.0023	***	0.0004	-0.0063	***	0.0005	0.0014	***	0.0004
-0.0020 ***	0.0002	0.0015	***	0.0002	-0.0024	***	0.0002	0.0187 **	* 0.000	-0.0003	*	0.0002	-0.0013	***	0.0003	-0.0025	***	0.0003
-0.0020 ***	0.0002	-0.0030		0.0003	-0.0023		0.0004	-0.0003 *	0.000			0.0004	-0.0028		0.0004	-0.0024	***	0.0004
-0.0040 ***	0.0003	-0.0016		0.0004	-0.0063		0.0005	-0.0013 **				0.0004	0.0483		0.0007	-0.0131		0.0004
0.0047 ***	0.0003	-0.0053		0.0004	0.0014	***	0.0004	-0.0025 **				0.0004	-0.0131		0.0004	0.0396	***	0.0006
-0.0002	0.0003	-0.0015		0.0004	0.0006		0.0007	-0.0010 **	* 0.000	-0.0020	***	0.0005	-0.0018		0.0007	0.0013	**	0.0005
0.0019 ***	0.0005	-0.0018	**	0.0009	-0.0136	***	0.0014	0.0004	0.000			0.0009	0.0073	***	0.0013	-0.0001		0.0010
-0.0002	0.0003	0.0010	*	0.0006	-0.0014		0.0010	0.0005	0.000			0.0006	0.0001		0.0009	-0.0003		0.0007
-0.0003	0.0009	0.0006		0.0016	0.0049	*	0.0027	0.0003	0.000	_		0.0017	-0.0102	***	0.0024	-0.0017		0.0018
0.0002	0.0011	0.0000	**	0.0018	0.0001		0.0031	-0.0012	0.001			0.0020	-0.0050	*	0.0028	-0.0012		0.0021
-0.0008	0.0010	0.0031	*	0.0017	-0.0030		0.0029	0.0021 **				0.0018	0.0035		0.0026	0.0027		0.0020
0.0056	0.0058	0.0117		0.0099	-0.0288	*	0.0167	0.0002	0.005			0.0106	-0.0024		0.0151	0.0097		0.0115
0.0028	0.0119	-0.0153		0.0205	-0.0196		0.0345	-0.0086	0.010	3 -0.0251		0.0220	-0.0606	*	0.0313	0.0146		0.0238
-0.0002	0.0120	0.0165		0.0206	0.0038		0.0347	0.0016	0.010		2	0.0221	0.0075		0.0314	-0.0063		0.0238
-0.0066	0.0098	0.0122		0.0169	-0.0058		0.0284	0.0012	0.008			0.0181	0.0087		0.0257	-0.0014		0.0195
-0.0015	0.0032	0.0100	***	0.0056	0.0112		0.0093	-0.0024	0.002			0.0059	0.0096		0.0085	0.0044		0.0064
0.0076	0.0086	-0.0074		0.0148	-0.0011		0.0250	-0.0111	0.007			0.0159	-0.0139		0.0226	-0.0284	*	0.0172
-0.0008	0.0074	-0.0105		0.0127	-0.0192		0.0213	-0.0055	0.006			0.0136	-0.0289		0.0193	-0.0137		0.0147
0.0020	0.0157	0.0154		0.0270	0.0745		0.0453	0.0038	0.014			0.0288	-0.0346		0.0411	-0.0197		0.0312
-0.0106	0.0133	0.0458	**	0.0229	0.1462	***	0.0385	0.0069	0.012			0.0245	0.0421		0.0349	-0.0077		0.0265
0.0185	0.0274	0.0007		0.0471	-0.0365		0.0792	-0.0215	0.024			0.0504	-0.0140		0.0718	0.0401		0.0545
-0.0533	0.0379	0.0339		0.0653	0.4923		0.1098	0.0090	0.034			0.0699	0.0241		0.0996	-0.0897		0.0755
0.0376	0.0283	-0.0567		0.0487	-0.1840	**	0.0819	0.0139	0.025			0.0521	0.0065		0.0742	0.0647		0.0563
0.0133	0.0133	-0.0250		0.0228	-0.0343		0.0384	-0.0176	0.012			0.0244	-0.0269		0.0348	0.0022		0.0264
-0.0038	0.0276	-0.0056		0.0476	0.1412	*	0.0800	-0.0101	0.025			0.0509	0.0115		0.0726	0.0058		0.0550
0.0033	0.0344	0.0057		0.0592	-0.0072		0.0995	0.0016	0.031			0.0634	0.0633		0.0903	0.0008		0.0685
0.0028	0.0242	0.0196		0.0416	0.0514		0.0699	-0.0012	0.021			0.0445	-0.0060		0.0634	0.0421		0.0481
0.0227 ***	0.0027	0.0733	***	0.0046	0.1620	***	0.0077	0.0340 **	* 0.002	0.0759	***	0.0049	0.0239	***	0.0070	0.0523	***	0.0053

Dependent variable is cost share		(1)			(2)			(3)			(4)			(5)	
							Male v	vorker	s with						
	Jun	ior or	senior higl	h school dip	olomas	for	Higher p	rofessi	onal school,	junior colleg	ge, univ	ersity or	Part-t		
	Nor	n-regu	lar	F	Regula	r	Noi	n-regu	ılar	F	Regula:	r	No	n-regu	ılar
	Coef.	(	Std. Err.	Coef.		Std. Err.	Coef.		Std. Err.	Coef.	ĺ	Std. Err.	Coef.		Std. Erı
Junior or senior high Non-regular	0.0275	***	0.0004	-0.0039		0.0005	0.0008		0.0002	-0.0102	***	0.0005	-0.0006	**	0.0003
school diplomas for Regular	-0.0039	***	0.0005	0.0882		0.0016	-0.0046		0.0002	-0.0331	***	0.0013	-0.0046	***	0.0004
male Higher professional school, Non-regular	0.0008		0.0002	0.0040	***	0.0002	0.0167		0.0002	-0.0025		0.0002	-0.0016		0.0002
Regular	-0.0102	***	0.0005	-0.0331	***	0.0013	-0.0025		0.0002	0.0918		0.0015	-0.0029		0.0004
Part-time workers Non-regular	-0.0006	**	0.0003	-0.0046	***	0.0004	-0.0016	***	0.0002	-0.0029		0.0004	0.0180	***	0.0004
Regular	-0.0001		0.0001	-0.0014	***	0.0001	0.0001	***	0.0001	-0.0015		0.0001	-0.0004	***	0.0001
	0.0031	***	0.0003	-0.0084	***	0.0006	-0.0015		0.0002	-0.0134		0.0006	-0.0038	***	0.0003
school diplomas for Regular female	-0.0057	***	0.0003	0.0040		0.0007	-0.0023	***	0.0002	-0.0163		0.0007	-0.0042		0.0003
workers Higner professional school, Non-regular	-0.0018	***	0.0002	-0.0064	***	0.0003	0.0002		0.0002	-0.0045		0.0003	-0.0018	***	0.0002
workers junior college, university or Regular	-0.0046	***	0.0003	-0.0141	***	0.0005	-0.0015		0.0002	0.0050	***	0.0005	-0.0030	***	0.0003
Part-time workers Non-regular	-0.0043	***	0.0004	-0.0150	***	0.0008	-0.0022		0.0002	-0.0114		0.0007	0.0057	***	0.0004
Regular	-0.0002	***	0.0001	-0.0011	***	0.0001	-0.0007		0.0001	-0.0011	***	0.0001	-0.0007	***	0.0001
ln(tangible fixed asset)	-0.0004		0.0004	0.0060	***	0.0013	-0.0010	***	0.0002	0.0009		0.0012	-0.0014	***	0.0003
ln(total output)	0.0002		0.0008	-0.0179	***	0.0026	0.0006	*	0.0004	0.0194	***	0.0024	0.0043	***	0.0007
ln(total input)	-0.0007		0.0005	0.0044	**	0.0017	-0.0002		0.0002	-0.0015		0.0016	-0.0003		0.0004
Overseas affiliates dummy	-0.0015		0.0014	-0.0092	*	0.0048	0.0000		0.0007	0.0145	***	0.0046	-0.0012		0.0013
Export dummy	-0.0012		0.0016	-0.0073		0.0055	0.0010		0.0008	0.0169		0.0052	-0.0007		0.0014
Import dummy	-0.0010		0.0015	-0.0188	***	0.0052	0.0013	**	0.0007	0.0122	**	0.0049	-0.0014		0.0014
Ratio of export to	A -0.0134		0.0089	-0.0433		0.0300	-0.0041		0.0041	0.0821	***	0.0284	0.0031		0.0078
North Americ	a 0.0015		0.0183	0.0495		0.0621	-0.0109		0.0085	0.0934		0.0588	0.0003		0.0161
Europ			0.0184	-0.1394	**	0.0623	-0.0016		0.0085	0.0865		0.0590	-0.0086		0.0162
Other region			0.0150	-0.0123		0.0510	-0.0047		0.0069	0.0402		0.0483	-0.0023		0.0133
Ratio of import from	A 0.0068		0.0050	-0.0317	**	0.0168	0.0010		0.0023	0.0060		0.0159	-0.0009		0.0044
North Americ	a -0.0139		0.0132	-0.0146		0.0448	-0.0055		0.0061	0.0993	**	0.0425	-0.0135		0.0117
Europ	e -0.0046		0.0113	-0.0938	**	0.0383	-0.0130	**	0.0052	0.0961	***	0.0363	0.0021		0.0100
Other region	n 0.0187		0.0240	0.1072		0.0814	-0.0015		0.0111	-0.1195		0.0771	-0.0179		0.0212
Ratio of export by other companies to	-0.0228		0.0204	0.1933	***	0.0692	-0.0075		0.0094	-0.3158	***	0.0655	-0.0077		0.0180
North Americ	a 0.0100		0.0420	-0.1826		0.1423	-0.0139		0.0194	0.1573		0.1348	-0.0220		0.0370
Europ	e 0.0061		0.0582	0.4213	**	0.1972	0.0366		0.0269	-0.7175	***	0.1868	0.0206		0.0513
Other region	n -0.0034		0.0434	-0.0071		0.1470	-0.0084		0.0200	0.1438		0.1393	0.0088		0.0382
Ratio of import by other companies from	-0.0046		0.0203	0.1531	**	0.0689	0.0025		0.0094	-0.0675		0.0653	0.0098		0.0179
North Americ	a -0.0092		0.0424	0.1076		0.1437	-0.0116		0.0196	-0.1411		0.1361	-0.0335		0.0374
Europ	e 0.1009	*	0.0528	0.0099		0.1788	0.0160		0.0244	-0.1694		0.1694	-0.0056		0.0465
Other region	n -0.0001		0.0371	-0.0875		0.1256	-0.0107		0.0171	-0.0067		0.1190	0.0177		0.0327
Cons.	0.0717	***	0.0041	0.3269	***	0.0137	0.0322	***	0.0019	0.1411	***	0.0129	0.0105	***	0.0036

Notes: A full set of industry dummies and year dummies is included.

\*\*\* significant at the 1 percent level, \*\*significant at the 5 percent level, \* significant at the 10 percent level.

Appendi	x5 Re	egression	results f	for ca	lculating	g elasticiti		Table6 a	and 13(Co	ntin	ue)									
	(6)			(7)			(8)			(9)			(10)			(11)			(12)	
Male v	vorker	s with									Female wo	rkers with								
Part-ti	ime wo	orkers	Jun	ior or	senior high	h school dip	lomas	for	Higher p	rofessi	onal school,	junior colleg	e, univ	ersity or			Part-time	e workers		
R	legula	r	No	n-regu	llar	R	legula	r	Noi	ı-regu	ılar	R	Regula	r	No	n-regu	ılar	R	legula	r
Coef.	(	Std. Err.	Coef.		Std. Err.	Coef.		Std. Err.	Coef.		Std. Err.	Coef.		Std. Err.	Coef.		Std. Err.	Coef.		Std. Err.
-0.0001		0.0001	0.0031	***	0.0003	-0.0057	***	0.0003	-0.0018	***	0.0002	-0.0046	***	0.0003	-0.0043	***	0.0004	-0.0002	***	0.0001
-0.0014		0.0001	-0.0084		0.0006	0.0040		0.0007	-0.0064	***	0.0003	-0.0141		0.0005	-0.0150		0.0008	0.0011	***	0.0001
-0.0007		0.0001	-0.0015		0.0002	-0.0023		0.0002	0.0002		0.0002	-0.0015		0.0002	-0.0022		0.0002	-0.0007		0.0001
-0.0015	***	0.0001	-0.0134		0.0006	-0.0163		0.0007	-0.0045	***	0.0003	0.0050	***	0.0005	-0.0114		0.0007	-0.0011	***	0.0001
-0.0004	***	0.0001	-0.0038	***	0.0003	-0.0042	***	0.0003	-0.0018	***	0.0002	-0.0030	***	0.0003	0.0057		0.0004	-0.0007	***	0.0001
0.0093	***	0.0002	-0.0003		0.0001	-0.0003	***	0.0001	-0.0007	***	0.0001	-0.0002	*	0.0001	-0.0005		0.0001	-0.0032	***	0.0002
-0.0003	***	0.0001	0.0337		0.0005	-0.0024		0.0004	0.0014	***	0.0002	-0.0037		0.0003	-0.0042		0.0004	0.0003	***	0.0001
-0.0003		0.0001	-0.0024		0.0004	0.0344		0.0007	-0.0024	***	0.0002	-0.0025		0.0004	-0.0024		0.0005	-0.0004		0.0001
-0.0007	***	0.0001	0.0014		0.0002	-0.0024		0.0002	0.0185	***	0.0003	-0.0005	**	0.0002	-0.0016		0.0003	-0.0006	***	0.0001
-0.0002	*	0.0001	-0.0037	***	0.0003	-0.0025	***	0.0004	-0.0005	**	0.0002	0.0281	***	0.0004	-0.0028		0.0004	-0.0002	***	0.0001
-0.0005	***	0.0001	-0.0042		0.0004	-0.0024	***	0.0005	-0.0016	***	0.0003	-0.0028	***	0.0004	0.0393		0.0007	0.0000	***	0.0001
-0.0032	***	0.0002	-0.0005		0.0001	-0.0004	***	0.0001	-0.0006	***	0.0001	-0.0002	***	0.0001	-0.0006	***	0.0001	0.0094	***	0.0002
0.0000		0.0001	-0.0010		0.0005	0.0008		0.0007	-0.0008	***	0.0002	-0.0021	***	0.0005	-0.0010		0.0007	0.0000		0.0001
0.0006	***	0.0002	-0.0033		0.0010	-0.0110		0.0013	0.0002		0.0005	-0.0007		0.0009	0.0073	***	0.0014	0.0001		0.0002
-0.0001		0.0001	0.0012	*	0.0007	-0.0023	***	0.0009	0.0006	**	0.0003	-0.0010		0.0006	-0.0004		0.0009	0.0001		0.0001
-0.0004		0.0003	0.0011		0.0019	0.0028		0.0024	-0.0001		0.0009	0.0053	***	0.0017	-0.0107		0.0026	-0.0004		0.0003
-0.0003		0.0004	-0.0036	*	0.0021	-0.0001		0.0028	-0.0001		0.0010	0.0020		0.0020	-0.0067		0.0030	0.0001		0.0004
0.0003		0.0004	0.0027		0.0020	-0.0016		0.0026	0.0018	**	0.0009	-0.0002		0.0018	0.0051	*	0.0028	-0.0005		0.0003
0.0007		0.0022	0.0055		0.0115	-0.0160		0.0151	0.0000		0.0053	-0.0165		0.0106	0.0026		0.0162	-0.0007		0.0019
-0.0073		0.0045	-0.0351		0.0238	-0.0130		0.0312	-0.0133		0.0110	-0.0132		0.0219	-0.0520		0.0335	0.0002		0.0040
0.0040		0.0045	0.0242		0.0239	0.0164		0.0313	0.0061		0.0110	-0.0005		0.0220	-0.0013		0.0336	-0.0005		0.0040
0.0000		0.0037	0.0125		0.0196	-0.0109		0.0256	-0.0011		0.0090	-0.0144		0.0180	0.0156		0.0275	-0.0007		0.0033
0.0001		0.0012	-0.0070		0.0065	0.0002		0.0084	-0.0016		0.0030	0.0118	**	0.0059	0.0155	*	0.0091	-0.0002		0.0011
0.0173	***	0.0032	-0.0044		0.0172	-0.0032		0.0225	-0.0134	*	0.0079	-0.0178		0.0158	-0.0300		0.0242	-0.0004		0.0029
-0.0036		0.0028	-0.0050		0.0147	-0.0218		0.0192	-0.0060		0.0068	0.0934	***	0.0135	-0.0427	**	0.0206	-0.0011		0.0024
-0.0013		0.0059	0.0034		0.0313	0.0861		0.0409	-0.0033		0.0144	-0.0083		0.0287	-0.0683		0.0439	0.0047		0.0052
-0.0029		0.0050	0.0478	*	0.0266	0.1427	***	0.0348	0.0022		0.0122	-0.0612	**	0.0244	0.0323		0.0373	-0.0002		0.0044
0.0856	***	0.0103	-0.0292		0.0547	-0.0033		0.0715	-0.0286		0.0252	0.0148		0.0502	0.0155		0.0767	-0.0037		0.0091
-0.0835	***	0.0143	0.0737		0.0758	0.4039		0.0992	0.0235		0.0349	-0.1542	**	0.0696	-0.0296		0.1063	-0.0008		0.0126
-0.0045		0.0106	-0.0804		0.0565	-0.1603	**	0.0739	0.0028		0.0260	0.0620		0.0519	0.0389		0.0793	0.0078		0.0094
0.0003		0.0050	-0.0161		0.0265	-0.0542		0.0347	-0.0173		0.0122	0.0109		0.0243	-0.0140		0.0372	-0.0028		0.0044
-0.0163		0.0104	-0.0119		0.0552	0.1563	**	0.0722	-0.0154		0.0254	-0.0346		0.0507	0.0087		0.0775	0.0011		0.0092
-0.0007		0.0129	0.0060		0.0687	0.0160		0.0899	0.0088		0.0316	-0.0549		0.0631	0.0701		0.0964	0.0031		0.0114
0.0030		0.0091	0.0160		0.0483	0.0455		0.0632	-0.0003		0.0222	-0.0207		0.0443	0.0449		0.0677	-0.0011		0.0080
0.0074	***	0.0011	0.0954	***	0.0053	0.1535	***	0.0069	0.0371	***	0.0025	0.0826	***	0.0049	0.0332	***	0.0074	0.0084	***	0.0009

Appendix 6 Regression results for calculating elasticities of Table 7 and 14

		Regression results for variable is cost share	caiculating elast	icities of	(1)	e i ana 14		(2)			(3)			(4)				
[שען	penaent	variable is cost share			(1)			(4)		Male v		re with		(4)		<u> </u>	(5)	
				Jun	ior or	sanior high	n school dip	lomes	for				junior college,	univo	ersity or	Port-t	ime w	orkers
					nite p		an inde				inite p		an indef				inite p	
				Coef.			Coef.			Coef.		Std. Err.						Std. Err.
		Junior or senior high	a definite period	0.0084	***	0.0001	-0.0021	***	0.0001	0.0003		0.0000		***	0.0001	-0.0003		0.0000
			an indefinite period		***	0.0001	0.0379	***	0.0005	-0.0021		0.0001	-0.0147	***	0.0001	-0.0015		0.0001
	male	Higher professional school,	_		***	0.0000	-0.0021		0.0001	0.0059		0.0001		***	0.0001	-0.0005		0.0000
	workers	junior college, university or	a definite period	0.0003		0.0000			0.0001			0.0001			0.0001			
	with	graduate school diplomas for	an indefinite period	-0.0025	***	0.0001	-0.0147	***	0.0003	-0.0012	***	0.0001	0.0332	***	0.0004	-0.0008	***	0.0001
jo		Dontatimo manlana	a definite period	-0.0003	***	0.0000	-0.0015	***	0.0001	-0.0005	***	0.0000	-0.0008	***	0.0001	0.0056	***	0.0001
wage		Part-time workers	an indefinite period	-0.0002	***	0.0000	-0.0017	***	0.0001	-0.0004	***	0.0000	-0.0011	***	0.0001	-0.0007	***	0.0000
W		Junior or senior high	a definite period	0.0007		0.0001	-0.0024	***	0.0001	-0.0005	***	0.0000	-0.0023	***	0.0001	-0.0008	***	0.0001
ln		school diplomas for	an indefinite period	-0.0013	***	0.0001	0.0027	***	0.0002	-0.0007	***	0.0000	-0.0078	***	0.0002	-0.0011	***	0.0001
	female	Higher professional school,	a definite period	-0.0005	***	0.0000	-0.0019	***	0.0001	0.0003	***	0.0000	-0.0010	***	0.0000	-0.0006	***	0.0000
	workers with	junior college, university or graduate school diplomas for	an indefinite period	-0.0008	***	0.0000	-0.0061	***	0.0001	-0.0003	***	0.0000	0.0030	***	0.0001	-0.0004	***	0.0000
	**1011		a definite period	-0.0011	***	0.0001	-0.0044	***	0.0002	-0.0005	***	0.0000	-0.0023	***	0.0001	0.0018	***	0.0001
		Part-time workers	an indefinite period		***	0.0001	-0.0037	***	0.0002	-0.0003	***	0.0000		***	0.0001	-0.0008		0.0000
ln(1	tangible	fixed asset)	11	-0.0004	**	0.0002	0.0061	***	0.0009	-0.0001		0.0001	0.0003		0.0009	-0.0007		0.0001
	total out			0.0006		0.0004	-0.0075	***	0.0018	0.0005	**	0.0002		***	0.0016	0.0017		0.0003
	total inp			-0.0005	**	0.0002	0.0020	*	0.0012	-0.0004	***	0.0001	0.0002		0.0011	-0.0002		0.0002
Ove	erseas af	filiates dummy		-0.0008		0.0006	-0.0143	***	0.0029	0.0004		0.0003	0.0116	***	0.0027	-0.0005		0.0005
Exp	port dum	nmy		-0.0007		0.0006	-0.0195	***	0.0032	0.0006	*	0.0004	0.0268	***	0.0030	-0.0001		0.0005
Im	port dum	nmy		0.0002		0.0006	-0.0158	***	0.0030	-0.0001		0.0004	0.0153	***	0.0028	-0.0005		0.0005
Rat	tio of exp	port to	Asia	-0.0043		0.0038	-0.0090		0.0186	-0.0051	**	0.0022	0.0410	***	0.0174	-0.0018		0.0029
			North America	-0.0048		0.0064	-0.0115		0.0315	0.0002		0.0038	0.0566		0.0294	-0.0007		0.0049
			Europe	0.0091		0.0079	-0.1591	***	0.0389	0.0113		0.0047	0.1100	***	0.0363	0.0000		0.0061
			Other region	-0.0118	*	0.0062	-0.0019		0.0305	-0.0067	*	0.0036	0.0539	*	0.0284	-0.0027		0.0047
Rat	tio of imp	port from	Asia	0.0029		0.0023	-0.0409		0.0112	-0.0004		0.0013	-0.0097		0.0104	0.0005		0.0017
			North America	-0.0033		0.0048	-0.0472		0.0238	-0.0019		0.0028	0.0001	***	0.0221	-0.0062	*	0.0037
			Europe	-0.0072		0.0048	-0.0752		0.0237	-0.0048	*	0.0028	0.0618		0.0220	-0.0043		0.0037
_			Other region	-0.0012		0.0087	0.1146		0.0431	-0.0014		0.0052	0.1000	***	0.0402	-0.0055		0.0067
Rat	tio of exp	oort by other companies		0.0062		0.0094	0.1536	***	0.0462	-0.0070		0.0055	0.2200	***	0.0431	-0.0099	-111-	0.0072
			North America	-0.0037		0.0118	-0.0475		0.0585	0.0018	4	0.0070	0.0311	***	0.0545	0.0253	***	0.0091
			Europe			0.0227	0.1023		0.1121	0.0247		0.0134	0.4442		0.1044	0.0037	**	0.0174
D - 4			Other region	0.0175		0.0181	0.0402		0.0895	-0.0229		0.0107	0.0991		0.0834	-0.0350		0.0139
Kai	tio of imp	port by other companies	s from Asia North America	-0.0016		0.0076	-0.0073		0.0375	-0.0006		0.0045	0.0298	**	$0.0350 \\ 0.0677$	0.0055		0.0058
			Europe	0.0216 $0.0592$	**	0.0147 $0.0238$	$0.0460 \\ 0.2659$	**	0.0726	0.0072 $0.0174$		0.0087	-0.1485			0.0065 $0.0139$		0.0113 $0.0183$
			Other region			0.0238 $0.0148$	0.2659 $0.0220$		0.1174 $0.0734$	-0.0174	**	0.0140 $0.0088$	-0.4279 -0.0089	••	0.1094 $0.0683$	-0.0139		0.0183
Coı	ทธ		Omer region	0.0528		0.0148 $0.0020$	0.0220 $0.2733$	***	0.0734 $0.0097$	0.0178		0.0088 $0.0012$	0.0089 $0.1479$	***	0.0083	0.0140 $0.0189$	***	0.0114 $0.0016$
UU	110.			0.0040		0.0020	0.4100		0.0001	0.0020		0.0014	0.1419		0.0000	0.0103		0.0010

Notes: A full set of industry dummies and year dummies is included.

\*\*\* significant at the 1 percent level, \*\*significant at the 5 percent level, \* significant at the 10 percent level.

Appendix6 Regression results for calculating elasticities of Table7 and 14(Continue)

(6)	(7)	(8)	(9)	(10)	(11)	(12)
Male workers with	(1)	(0)		orkers with	(11)	(12)
Part-time workers	Junior or senior hig	h school diplomas for		junior college, university or	Part-time	e workers
an indefinite period	a definite period	an indefinite period	a definite period	an indefinite period	a definite period	an indefinite period
Coef. Std. Err	Coef. Std. Err	. Coef. Std. Err.	Coef. Std. Err.	Coef. Std. Err.	Coef. Std. Err.	Coef. Std. Err.
-0.0002 *** 0.0000	0.0007 *** 0.0001	-0.0013 *** 0.0001	-0.0005 *** 0.0000	-0.0008 *** 0.0000	-0.0011 *** 0.0001	-0.0005 *** 0.0001
-0.0017 *** 0.0001	-0.0024 *** 0.0001	0.0027 *** 0.0002	-0.0019 *** 0.0001	-0.0061 *** 0.0001	-0.0044 *** 0.0002	-0.0037 *** 0.0002
-0.0004 *** 0.0000	-0.0005 *** 0.0000	-0.0007 *** 0.0000	0.0003 *** 0.0000	-0.0003 *** 0.0000	-0.0005 *** 0.0000	-0.0003 *** 0.0000
-0.0011 *** 0.0001	-0.0023 *** 0.0001	-0.0078 *** 0.0002	-0.0010 *** 0.0000	0.0030 *** 0.0001	-0.0023 *** 0.0001	-0.0025 *** 0.0001
-0.0007 *** 0.0000	-0.0008 *** 0.0001	-0.0011 *** 0.0001	-0.0006 *** 0.0000	-0.0004 *** 0.0000	0.0018 *** 0.0001	-0.0008 *** 0.0000
0.0061 *** 0.0001	-0.0004 *** 0.0001	-0.0007 *** 0.0001	-0.0005 *** 0.0000	-0.0005 *** 0.0000	-0.0007 *** 0.0001	0.0009 *** 0.0000
-0.0004 *** 0.0001	0.0087 *** 0.0001	-0.0009 *** 0.0001	0.0003 *** 0.0000	-0.0006 *** 0.0001	-0.0005 *** 0.0001	-0.0011 *** 0.0001
-0.0007 *** 0.0001	-0.0009 *** 0.0001	0.0136 *** 0.0002	-0.0006 *** 0.0000	-0.0010 *** 0.0001	-0.0020 *** 0.0001	-0.0003 *** 0.0001
-0.0005 *** 0.0000	0.0003 *** 0.0000	-0.0006 *** 0.0000	0.0054 *** 0.0001	-0.0001 *** 0.0000	-0.0003 *** 0.0000	-0.0004 *** 0.0000
-0.0005 *** 0.0000	-0.0006 *** 0.0001	-0.0010 *** 0.0001	-0.0001 *** 0.0000	0.0082 *** 0.0001	-0.0007 *** 0.0001	-0.0006 *** 0.0001
-0.0007 *** 0.0001	-0.0005 *** 0.0001	-0.0020 *** 0.0001	-0.0003 *** 0.0000	-0.0007 *** 0.0001	0.0139 *** 0.0001	-0.0032 *** 0.0001
0.0009 *** 0.0000	-0.0011 *** 0.0001	-0.0003 ** 0.0001	-0.0004 *** 0.0000	-0.0006 *** 0.0001	-0.0032 *** 0.0001	0.0126 *** 0.0001
-0.0006 *** 0.0002	-0.0009 *** 0.0002	-0.0009 * 0.0005	-0.0005 *** 0.0001	-0.0015 *** 0.0003	-0.0010 *** 0.0004	0.0003 0.0004
0.0012 *** 0.0003	-0.0008 ** 0.0004	-0.0136 *** 0.0010	0.0004 ** 0.0002	-0.0014 ** 0.0005	0.0026 *** 0.0006	-0.0001 0.0007
0.0002 0.0002	0.0002 0.0003	-0.0012 * 0.0007	0.0001 0.0001	-0.0009 *** 0.0004	0.0001 0.0004	0.0004 0.0005
0.0003 0.0005	0.0008 0.0006	0.0040 ** 0.0017	0.0004 0.0003	0.0034 *** 0.0009	-0.0041 *** 0.0011	-0.0012 0.0012
-0.0010 ** 0.0005	-0.0005 0.0007	-0.0027 0.0018	-0.0002 0.0004	0.0014 0.0010	-0.0012 0.0012	-0.0030 ** 0.0013
-0.0011 ** 0.0005	0.0015 ** 0.0007	-0.0012 0.0017	0.0006 * 0.0003	0.0003 0.0010	0.0016 0.0011	-0.0010 0.0013
0.0013 0.0030	0.0006 0.0041	-0.0111 0.0106	-0.0021 0.0021	-0.0142 ** 0.0058	-0.0063 0.0069	0.0049 0.0077
0.0083 * 0.0050	-0.0010 0.0069	-0.0126 0.0179	0.0016 0.0035	-0.0268 *** 0.0099	-0.0030 0.0117	-0.0063 0.0130
-0.0029 0.0062	0.0068 0.0085	0.0341 0.0221	0.0011 0.0043	0.0053 $0.0122$	0.0006 0.0144	-0.0172 0.0161
-0.0017 0.0049	0.0013 0.0066	-0.0192 0.0173	-0.0018 0.0034	-0.0134 0.0095	-0.0024 0.0113	0.0065 0.0126
0.0013 0.0018	-0.0081 *** 0.0024	0.0273 *** 0.0063	-0.0011 0.0012	0.0111 *** 0.0035	0.0048 0.0041	0.0123 *** 0.0046
-0.0002 0.0038	-0.0056 $0.0052$	-0.0122 0.0135	-0.0043 0.0026	0.0069 0.0074	-0.0010 0.0088	-0.0132 0.0098
-0.0030 0.0038	-0.0070 0.0052	0.0020 0.0134	-0.0027 0.0026	0.0804 *** 0.0074	-0.0208 ** 0.0087	-0.0191 0.0098
0.0008 0.0069	0.0065 0.0094	0.0492 ** 0.0245	0.0004 0.0048	-0.0159 0.0135	-0.0058 0.0160	-0.0054 0.0178
-0.0048 0.0074	-0.0002 0.0101	0.1215 *** 0.0262	-0.0049 0.0051	-0.0423 *** 0.0145	-0.0277 0.0171	0.0419 ** 0.0191
0.0147 0.0094	0.0484 *** 0.0127	-0.0473 0.0332	$0.0024 \qquad 0.0065$	-0.0450 ** 0.0183	0.0834 *** 0.0216	-0.0636 *** 0.0242
-0.0161 0.0179	0.0136 0.0244	0.3448 *** 0.0636	0.0086 0.0124	-0.0600 * 0.0351	-0.0019 0.0415	0.0158 0.0463
0.0040 0.0143	-0.1464 *** 0.0195		-0.0237 ** 0.0099	0.1215 *** 0.0280	-0.1546 *** 0.0331	0.1481 *** 0.0370
0.0042 0.0060	-0.0038 0.0082	-0.0252 0.0213	-0.0060 0.0042	-0.0010 0.0117	0.0005 0.0139	$0.0054 \qquad 0.0155$
-0.0123 0.0116	0.0306 * 0.0158	0.0474 0.0412	0.0048 0.0081	-0.0416 * 0.0227	0.0841 *** 0.0269	-0.0456 0.0300
0.0175 0.0188	0.0477 * 0.0256		0.0161 0.0130	$0.0355 \qquad 0.0367$	0.0334 0.0434	0.0169 0.0485
-0.0033 0.0117	-0.0517 *** 0.0160	0.1015 ** 0.0416	-0.0086 0.0081	0.0160 0.0230	-0.0820 *** 0.0271	0.0800 *** 0.0303
0.0251 *** 0.0016	0.0570 *** 0.0022	0.1785 *** 0.0055	0.0284 *** 0.0011	0.0807 *** 0.0031	0.0562 *** 0.0036	0.0485 *** 0.0040

Appendix7 Regression results for calculating elasticities of Table8 and 15

ependent variable is cost share	15-U		<u> </u>								(4)				
	15-U				Male v	vorker	s aged								
		Jnder	20	2	0-30			30-40	)	2	40-50			50-60	l
	Coef.			Coef.			Coef.			Coef.			Coef.		Std. Err.
15-Under 20	0.0116		0.0001	0.0005	***	0.0001	-0.0027		0.0001	0.0025	***	0.0001	-0.0015		0.0001
20-30 male 20-40	0.0009		0.0001	0.0000	***	0.0006	0.0025		0.0005	-0.0165		0.0005	-0.0199		0.0004
workers 30-40	-0.0027		0.0001	0.0020	***	0.0005	0.0659		0.0008	-0.0092		0.0006	-0.0172	***	0.0005
40-50	-0.0029		0.0001	-0.0165	***	0.0005	-0.0092		0.0006	0.0629	***	0.0007	0.0000		0.0005
○ 50-60	-0.0015	***	0.0001	-0.0199	***	0.0004	-0.0172	***	0.0005	0.0000		0.0005	0.0644	***	0.0006
⊕ Over 60 ⊠ 15-Under 20	-0.0006	***	0.0001	-0.0035	***	0.0002	-0.0051	***	0.0002	-0.0044	***	0.0002	0.0010	***	0.0002
<sup>∞</sup> 15-Under 20	-0.0002	***	0.0001	0.0001		0.0001	-0.0032	***	0.0001	-0.0031	***	0.0001	-0.0015	***	0.0001
₽ 20-30	-0.0008	***	0.0001	0.0049	***	0.0003	-0.0036	***	0.0004	-0.0113	***	0.0003	-0.0123	***	0.0003
30-40	-0.0010	***	0.0001	-0.0072	***	0.0003	-0.0042	***	0.0003	-0.0049	***	0.0003	-0.0068	***	0.0002
workers 40-50 aged	-0.0007	***	0.0001	-0.0079	***	0.0003	-0.0074	***	0.0003	-0.0043	***	0.0003	-0.0053	***	0.0002
50-60	-0.0010	***	0.0001	-0.0081	***	0.0003	-0.0112	***	0.0003	-0.0044	***	0.0003	-0.0004		0.0003
Over 60	-0.0011	***	0.0001	-0.0022	***	0.0001	-0.0045	***	0.0002	-0.0020	***	0.0001	-0.0005	***	0.0001
n(tangible fixed asset)	-0.0001		0.0001	0.0018	***	0.0005	0.0019	***	0.0005	0.0012	**	0.0005	-0.0001		0.0006
n(total output)	-0.0004	***	0.0002	-0.0005		0.0009	0.0035		0.0010	0.0057		0.0010	0.0051	***	0.0012
n(total input)	0.0002		0.0001	-0.0011	**	0.0006	0.0018	***	0.0007	0.0003		0.0007	-0.0003		0.0008
verseas affiliates dummy	-0.0004	*	0.0003	-0.0019		0.0014	0.0009		0.0017	0.0005		0.0017	-0.0003		0.0019
xport dummy	0.0006	**	0.0003	-0.0037	**	0.0016	0.0006		0.0018	-0.0025		0.0018	0.0077	***	0.0021
mport dummy	-0.0007	***	0.0003	-0.0039	***	0.0015	0.0046	***	0.0017	0.0007		0.0017	-0.0018		0.0020
atio of export to Asi	a 0.0000		0.0016	0.0066		0.0091	0.0413	***	0.0106	0.0165		0.0106	-0.0496	***	0.0123
North Americ	a -0.0065	**	0.0027	0.0154		0.0153	0.0442		0.0179	0.0360	**	0.0180	-0.0142		0.0209
Europ	e -0.0018		0.0033	-0.0352	*	0.0189	0.0524	**	0.0221	0.0280		0.0222	-0.0693	***	0.0258
Other regio		**	0.0026	-0.0311	**	0.0148	-0.1338	***	0.0173	-0.0289	*	0.0174	0.2036	***	0.0202
atio of import from Asi		**	0.0010	0.0037		0.0054	-0.0243		0.0063	0.0006		0.0064	-0.0160		0.0074
North Americ	a 0.0028		0.0020	-0.0060		0.0116	0.0337		0.0135	0.0191		0.0135	-0.0392	**	0.0157
Europ	e 0.0034	*	0.0020	-0.0213	*	0.0115	-0.0004		0.0134	0.0032		0.0135	-0.0176		0.0157
Other regio	n -0.0089	**	0.0037	-0.0404	*	0.0210	-0.1061	***	0.0245	0.0292		0.0246	0.1388	***	0.0285
atio of export by other companies to Asi			0.0040	0.0381		0.0225	0.1069		0.0262	-0.0145		0.0263	-0.1906		0.0306
North Americ			0.0050	-0.0213		0.0285	0.0355		0.0332	-0.0710	**	0.0333	0.0909		0.0387
Europ			0.0096		***	0.0545	0.0588		0.0636	0.3181		0.0638	-0.7036		0.0742
Other regio			0.0077	0.0162		0.0436	-0.0160		0.0508	-0.3342		0.0510	0.2799		0.0593
atio of import by other companies from Asia			0.0032	0.0088		0.0183	0.0469	**	0.0213	-0.0583		0.0214	0.0173		0.0248
North Americ			0.0062	0.0573		0.0353	0.0721		0.0412	-0.0128		0.0414	-0.1650	***	0.0481
Europ			0.0101		***	0.0571	-0.0615		0.0666	-0.0962		0.0669	-0.1251		0.0777
Other regio			0.0063	0.0693	*	0.0357	0.1783	***	0.0416		***	0.0418	-0.1265	***	0.0485
ons.	0.0302	***	0.0008		***	0.0047	0.1001	***	0.0055		***	0.0055	0.1635	***	0.0063

Notes: A full set of industry dummies and year dummies is included.

\*\*\* significant at the 1 percent level, \*\*significant at the 5 percent level, \* significant at the 10 percent level.

Appendix7 Regression results for calculating elasticities of Table8 and 15(Continue)

(6)  Male workers aged  Over 60 15-			$\frac{01 \text{ ca}}{(7)}$	incurating	Clasticiti	(8)	1 abico a		(9)	10)		(10)		(11)				(12)	
`	( - )		(1)			(0)				Female wo	rkers aged			ı	<b>(</b> )			(/	
Ove	er 60	15-	Unde	er 20		20-30		30	0-40			40-50	)		50-60		C	)ver 6	0
Coef.	Std. Eri			Std. Err.	Coef.		Std. Err.	Coef.	(	Std. Err.			Std. Err.	Coef.			Coef.		Std. Err.
0.0000	*** 0.0001	-0.0002	***	0.0001	-0.0008	***	0.0001	0.0010	***	0.0001	-0.0007		0.0001	-0.0010		0.0001	-0.0011	***	0.0001
-0.0035 *		0.0001		0.0001	0.0049		0.0003	-0.0072 *		0.0003	-0.0079		0.0003	-0.0081	***	0.0003	-0.0022	***	0.0001
-0.0051 *	*** 0.0002	-0.0032	***	0.0001	-0.0036	***	0.0004	-0.0042 *	***	0.0003	-0.0074	***	0.0003	-0.0112	***	0.0003	-0.0045	***	0.0002
-0.0044 *	*** 0.0002	-0.0031	***	0.0001	-0.0113	***	0.0003	-0.0049 *	***	0.0003	-0.0043	***	0.0003	-0.0044	***	0.0003	-0.0020	***	0.0001
0.0010 *	*** 0.0002	-0.0015	***	0.0001	-0.0123	***	0.0003	-0.0068 *	***	0.0002	-0.0053	***	0.0002	-0.0004		0.0003	-0.0005	***	0.0001
0.0190 *	*** 0.0001	-0.0006	***	0.0001	-0.0023	***	0.0001	-0.0016 *	***	0.0001	-0.0016	***	0.0001	-0.0003	**	0.0001	0.0000		0.0001
-0.0006 *	*** 0.0001	0.0112	***	0.0001	0.0001		0.0001	0.0000	***	0.0001	-0.0003	***	0.0001	-0.0006	***	0.0001	-0.0013	***	0.0001
-0.0023 *	*** 0.0001	0.0001		0.0001	0.0282	***	0.0003	0.0022 *	***	0.0002	-0.0009	***	0.0002	-0.0028	***	0.0002	-0.0013	***	0.0001
-0.0016 *	*** 0.0001	-0.0006	***	0.0001	0.0022	***	0.0002	0.0221 *	***	0.0002	0.0026	***	0.0002	0.0003	*	0.0002	-0.0008	***	0.0001
-0.0016 *	*** 0.0001	-0.0003	***	0.0001	-0.0009	***	0.0002	0.0026 *	***	0.0002	0.0219	***	0.0002	0.0043	***	0.0002	-0.0005	***	0.0001
-0.0003 *	** 0.0001	-0.0006	***	0.0001	-0.0028	***	0.0002	0.0003 *	•	0.0002	0.0043	***	0.0002	0.0235	***	0.0002	0.0006	***	0.0001
0.0000	0.0001	-0.0013	***	0.0001	-0.0013	***	0.0001	-0.0008 *	***	0.0001	-0.0005	***	0.0001	0.0006	***	0.0001	0.0135	***	0.0001
0.0003	*** 0.0002	0.0001		0.0001	-0.0013	***	0.0003	-0.0014 *	***	0.0002	-0.0010		0.0003	-0.0005		0.0003	0.0001		0.0001
-0.0015 *	3000.0 ***	-0.0001		0.0001	-0.0008		0.0006	-0.0008 *		0.0004	-0.0031	***	0.0005	-0.0068	***	0.0006	-0.0004		0.0002
0.0001	0.0002	0.0000		0.0001	-0.0012	***	0.0004	-0.0007 *	*	0.0003	-0.0003		0.0003	0.0011	***	0.0004	0.0003	**	0.0001
-0.0013 *	** 0.0005	-0.0001		0.0002	0.0010		0.0010	0.0017 *	*	0.0007	0.0002		0.0008	-0.0003		0.0009	0.0000		0.0003
0.0002	0.0006	0.0010	***	0.0003	0.0002		0.0011	-0.0001		0.0008	-0.0024	***	0.0009	-0.0017	*	0.0010	0.0002		0.0003
-0.0008	0.0006	-0.0005	**	0.0003	0.0026		0.0010	0.0009		0.0008	0.0000		0.0009	-0.0004		0.0010	-0.0005		0.0003
0.0010	0.0034	-0.0008		0.0016	-0.0160	***	0.0062	-0.0032		0.0047	-0.0026		0.0053	0.0027		0.0061	0.0040	**	0.0020
0.0069	0.0058	-0.0041		0.0026	-0.0193	*	0.0105	0.0204	***	0.0080	-0.0243	***	0.0089	-0.0154		0.0102	0.0048		0.0034
-0.0030	0.0072	0.0023		0.0032	0.0181		0.0130	-0.0039		0.0098	0.0020		0.0110	0.0048		0.0126	0.0057		0.0042
-0.0024	0.0056	-0.0002		0.0025	-0.0104		0.0102	-0.0063		0.0077	0.0069		0.0086	0.0092		0.0099	-0.0002		0.0033
0.0057 *	*** 0.0021	0.0015		0.0009	0.0014		0.0037	0.0021		0.0028	0.0103	***	0.0032	0.0128	***	0.0036	0.0001		0.0012
-0.0011	0.0044	-0.0012		0.0020	-0.0032		0.0079	-0.0029		0.0060	-0.0034		0.0067	0.0000		0.0077	0.0016		0.0026
-0.0015	0.0043	0.0018		0.0020	0.0236	***	0.0079	0.0224	***	0.0060	0.0020		0.0067	-0.0167		0.0077	0.0012		0.0025
-0.0125	0.0079	0.0013		0.0036	0.0000		0.0144	-0.0082		0.0109	0.0122		0.0122	-0.0027		0.0140	-0.0028		0.0046
-0.0097	0.0085	-0.0028		0.0039	0.0360		0.0154	0.0083		0.0117	0.0392	***	0.0130	0.0032		0.0150	-0.0095		0.0050
0.0154	0.0108	-0.0033		0.0049	-0.0831		0.0195	0.0075		0.0148	-0.0119		0.0165	0.0225		0.0190	0.0244		0.0063
0.0001	*** 0.0206	-0.0036		0.0094	0.0763		0.0374	0.0141		0.0283	0.0980	***	0.0316	0.0468		0.0364	-0.0244		0.0121
0.0000	*** 0.0165	0.0156	**	0.0075	0.1001		0.0299	-0.0137		0.0226	-0.0160		0.0253	-0.0747		0.0291	-0.0265	***	0.0096
0.0127 *		-0.0015		0.0031	-0.0254	**	0.0125	-0.0070		0.0095	-0.0249	**	0.0106	0.0293		0.0122	0.0059		0.0040
-0.0142	0.0134	-0.0009		0.0061	0.0152		0.0242	0.0112		0.0184	0.0147		0.0205	0.0111		0.0236	0.0080		0.0078
-0.0013	0.0216	0.0005		0.0098	0.0510		0.0391	0.0608 *		0.0297	-0.0328		0.0331	0.0313		0.0381	0.0074		0.0126
0.0225 *		0.0068		0.0061	0.0697		0.0245	-0.0401 *		0.0185	0.0140		0.0207	-0.0200		0.0238	-0.0128		0.0079
0.0689 *	*** 0.0018	0.0264	***	0.0008	0.0874	***	0.0032	0.0905 *	***	0.0024	0.0969	***	0.0027	0.1113	***	0.0031	0.0325	***	0.0011